

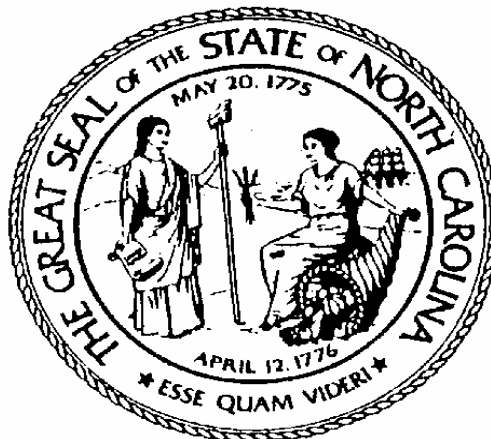
**State of North Carolina
Department of Administration**

***HISTORICALLY UNDERUTILIZED BUSINESSES (HUB)
ANNUAL REPORT***

(FY 01-02)

July 1, 2001 – June 30, 2002

State of North Carolina



Michael F. Easley, Governor

**N.C. Department of Administration
Gwynn T. Swinson, Secretary**

**Office for Historically Underutilized Businesses
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**State of North Carolina
Department of Administration**

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EXECUTIVE SUMMARY

The Office for Historically Underutilized Businesses (HUB Office) serves as an advocate for HUB vendors, which includes minority and women-owned business enterprises, disabled-owned businesses, disabled business enterprises (organizations that employ disabled individuals), and non-profit work centers for the blind and severely disabled. The HUB Office promotes the State's on-line vendor registration and HUB certification/verification process, provides technical assistance, and conducts training on how to conduct business with state government. The HUB Office captures data reflecting the State's HUB utilization and expenditures with state agencies, community colleges, public schools and universities, while also serving as a resource to these agencies.

Executive Order 150 states that North Carolina's Historically Underutilized Business participation goal is **at least ten percent (10%)**, by dollar amount, of the State's purchases of goods and services will be derived from HUB vendors. Executive Order 150 further requires the submission of quarterly HUB purchasing reports to the HUB Office. *The goal for fiscal year 2001-2002 (July 1, 2001 through June 30, 2002 remained at 10%.*

During the **4th Quarter** of fiscal year 2001-02 (April 1, 2002 – June 30, 2002), HUB participation for the State of North Carolina, as reported by the State Reporting Entities, is **8.11%**. Purchases reported totaled, **\$1,518,061,856** with **\$123,159,807** reported HUB participation.

At **Fiscal Year-End** 2001-02 (July 1, 2001 - June 30, 2002), HUB participation for the State of North Carolina, as reported by the State Reporting Entities, is **7.85%**. Purchases reported total **\$5,493,749,153** with **\$431,307,304** reported HUB participation.

Categories of State Reporting Entities responsible for reporting HUB participation are as follows:

- Cabinet Agencies
- Council of State Agencies
- Supporting Agencies
- Community Colleges
- Public School Districts
- State Universities
- State Construction Office

The State Reporting Entities submit a Quarterly HUB Purchasing Report to the Office for Historically Underutilized Businesses. The figures reported include multi-year contracts that may reduce the HUB participation numbers for the year in which the contracts are awarded. Reports are due no later than thirty (30) days after the end of each quarter and reflect each entity's HUB purchases within the following categories:

- Term Contracts
- Commodities
- Service Contracts
- Construction Expenditures *(that which is under the entities' delegation; but not captured by the State Construction Office.)*

During fiscal year 2001-2002 (July 1, 2001 – June 30, 2002), two major pieces of legislation affected the operations of the HUB Office. The first was the statutory establishment of the HUB Office, which occurred as a result of Senate Bill 1005, The Appropriations Bill (Session Law 2001-424.) Senate Bill 1005 codified the establishment of HUB Office by placing its existence into legislation. Prior to this legislation, the HUB Office was established and existed only through Executive Order 150, signed by Governor James Hunt in 1999. Although a “Minority Business/HUB Program” has existed for over twenty years, it was through Executive Order 150 that the “Office for Historically Underutilized Businesses” was established and placed in the Secretary of Administration’s Office in 1999. While Senate Bill 1005 became retroactively effective July 1, 2001, it was ratified by the North Carolina General Assembly on September 21, 2001 and signed by Governor Michael F. Easley on September 26, 2001.

The second piece of legislation that significantly impacted the HUB Office was Senate Bill 914, Changes to Laws Governing Public Construction (Session Law 2001-496). On December 6, 2001, the General Assembly enacted Senate Bill 914. The bill was signed by Governor Michael F. Easley on December 19, 2001 and became effective January 1, 2002. Senate Bill 914 affords flexibility in the public construction bidding process, provides significant new requirements for promoting the recruitment and utilization of minority contractors, as well as documenting and reporting good faith efforts to that end. To carry out the mandates of SB914, the HUB Office received an expansion of staff with five (5) new positions and received a non-recurring and recurring funding to support the responsibilities associated with SB914.

The following legislation also addresses the State’s minority business goals and reporting requirements:

G.S. 143-48 (b) states “in part”.... “That every governmental entity required by statute to use the services of the Department of Administration in the purchase of goods and services and every private, non-profit corporation other than an institution of higher education or a hospital that receives an appropriation of five hundred thousand dollars (\$500,000) or more during a fiscal year from the General Assembly **shall report**”.

G.S. 143-128.2 states “in part”.... “The State shall have a verifiable **ten percent (10%)** goal for participation by minority businesses in the total value of work for each State building project, including building projects done by a private entity on a facility to be leased or purchased by the State”.

STATE REPORTING ENTITIES' HUB PARTICIPATION

The following highlights HUB participation by the State Reporting Entities for the **4th Quarter and at Fiscal Year End (July 1, 2001 - June 30, 2002)**:

Cabinet Agencies - 4th Quarter and Year-End (FY 01-02)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Cabinet Agencies reported **10.45%** HUB participation. The Agencies reported a total of \$587,664,684 in purchases with \$61,420,899 reported HUB participation. Participation for each Department as reported is listed below:

	<u>4th Qtr.</u>	<u>Year-End</u>
• Administration	8.30%	13.55%
• Commerce	6.15%	6.29%
• Correction	22.59%	18.81%
• Crime Control	22.49%	13.27%
• Cultural Resources	17.70%	18.10%
• Environ. & Nat'l Res.	3.22%	3.27%
• Health & Human Ser.	7.70%	7.14%
• Revenue	1.52%	6.92%
• Transportation	9.65%	9.76%
• Juvenile Justice	27.14%	22.82%

Year-End

At **year-end**, the Cabinet Agencies reported **10.21%** HUB participation. The Agencies reported a total of **\$2,166,527,878** in purchases with **\$221,108,325** reported HUB participation.

Council of State Agencies - 4th Quarter & Year-End (FY 01-02)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Council of State Agencies reported **4.15%** HUB participation. The Agencies reported a total of \$43,502,700 in purchases with \$1,804,853 reported HUB participation.

	<u>4th Qtr.</u>	<u>Year-End</u>
• Agriculture	4.86%	5.99%
• State Auditor	2.51%	12.56%
• Insurance	10.58%	11.86%
• Justice	6.36%	9.85%
• Labor	6.02%	9.64%
• Lt. Governor's Office***	0%	0%
• Public Instruction	2.54%	3.93%
• Secretary of State	2.54%	5.82%
• Treasurer	50.23%	11.96%

NOTE: *** No purchase orders issued by this Agency during 2nd, 3rd, & 4th qtrs.

Year-End

At **year-end**, the Council of State Agencies reported **5.45%** HUB participation. The Agencies reported a total of **\$98,930,951** in purchases with **\$5,394,502** reported HUB participation.

Supporting Agencies - 4th Quarter and Year-End (FY 01-02)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Supporting Agencies reported **18.44%** HUB participation. The Agencies reported a total of \$31,247,741 in purchases with \$5,762,629 reported HUB participation.

Supporting Agencies - 4th Quarter and Year-End (FY 01-02) cont.

	<u>4th Qtr.</u>	<u>Year-End</u>
• Administrative Hearings	5.46%	17.45%
• Admin. Office of the Courts	15.77%	13.97%
• Board of Elections	0.00%	0.35%
• Community College System	0.16%	0.77%
• Employment Security Comm.	10.88%	9.38%
• General Assembly	4.31%	11.80%
• N.C. Institute of Minority Econ. Dev.	69.95%	70.27%
• Ports Authority	14.25%	12.82%
• Rural Economic Development	13.22%	8.10%
• Office of the State Controller	18.85%	10.05%
• Wildlife	1.21%	4.50%
• Information Technology	28.85%	14.12%

Year-End

At **year-end**, the Supporting Agencies reported **10.38%** HUB participation. The agencies reported a total of **\$105,859,988** in purchases with **\$10,984,890** reported HUB participation.

Community Colleges - 4th Quarter and Year-End (FY 01-02)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Community Colleges reported **8.04%** HUB participation. The Colleges reported a total of \$44,034,975 in purchases with \$3,539,903 reported HUB participation.

Year-End

At **year-end**, the Community Colleges reported **7.18%** HUB participation. The Colleges reported a total of **\$169,698,958** in purchases with **\$12,188,920** reported HUB participation. In the prior year (FY 00 - 01), a total of 44 out of 59, or 75% of the Community Colleges submitted conclusive quarterly reports all four (4) quarters. Current fiscal year (FY 01 - 02) records 52 of the 59, or 88% of the Community Colleges submitted conclusive reports all four (4) quarters.

NOTE: Seven Community Colleges (Caldwell, Catawba, Guilford, Mayland, Pitt, Anson/South Piedmont and Wayne) are pilot projects for NC Community College Systems' new massive computer information system that will develop new computer programs to manage almost every facet of information services for all 59 institutions in the system. One part of the system generates the HUB report. After an attempt to produce the HUB report for 1st qtr. FYE 01-02, it was noted that the system was picking up erroneous information that should not be included in the report. The seven noted Community Colleges' HUB participation for 1st qtr. (July 1, 2001 – September 30, 2001) is not included in this report.

Public School Districts - 4th Quarter and Year-End (FY 01 - 02)

79% Reporting Conclusively for 4th Quarter

4th Quarter

For 4th Quarter, the Public School Districts reported **4.98%** HUB participation. The Public School Districts reported a total of \$434,622,159 in purchases with \$21,648,389 reported HUB participation.

Year- End

At **year-end**, the Public School Districts reported **5.46%** HUB participation. The School Districts reported a total of **\$1,654,477,462** in purchases with **\$90,275,784** reported HUB participation. In the prior fiscal year (FY 00 - 01), a total of 52 of the 117, or 44%, of the Public School Districts submitted conclusive quarterly reports all four (4) quarters. Current fiscal year (FY 01 - 02) records a total of 77 of the 117, or 66%, of the Public School Districts submitted conclusive quarterly reports all four (4) quarters. The HUB Office recognizes a 48% increase from the previous year in the number of Public School Districts reporting conclusively all for quarters. We attribute this significant increase to concerted outreach efforts and training provided by the HUB Office. We commend the Public School Districts for their continued efforts with HUB reporting.

State Universities - 4th Quarter and Year-End (FY 01 - 02)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For 4th Quarter, the State Universities reported **5.46%** HUB participation. The Universities reported a total of \$224,340,180 in purchases with \$12,243,920 reported HUB participation.

Year- End

At **year-end**, the State Universities reported **5.72%** HUB participation. The Universities reported a total of **\$828,204,996** in purchases with **\$47,398,430** reported HUB participation. In the prior year (FY 00 - 01), a total of 14 of the 19, or 74%, of the State Universities submitted conclusive quarterly reports all four (4) quarters. Current fiscal year (FY 01 - 02) records 100% (a total of 19) of the Universities submitted conclusive quarterly reports all four (4) quarters. We attribute this significant increase to concerted outreach efforts and training provided by the HUB Office. The HUB Office wishes to commend the universities for their continued efforts with HUB reporting.

State Construction Office - 4th Quarter and Year-End (FY 01 - 02)

4th Quarter

The State Construction Office (SCO) reported **10.97%** HUB participation. SCO reported a total of \$152,649,418 in purchases with \$16,739,215 reported HUB participation.

Year-End

At **year-end**, SCO reported **9.35%** HUB participation. SCO reported a total of \$470,048,919 in purchases with \$43,956,453 reported HUB participation.

Recap of Entities Reporting Conclusively All Four (4) Quarters at Year-End (FY 01-02)

Cabinet Agencies	10	of	10	
Council of State	9	of	9	
Supporting Agencies	12	of	12	
Community Colleges	52	of	59	
Public School Districts (LEA's)	77	of	117	
Universities	19	of	19	
State Construction	1	of	1	
Total (%)	180	of	227	(79%)

Prior year (FY 00-01) reflected one hundred forty-two (142) of the State's two hundred twenty-seven (227), or (63%) of the reporting entities, reporting conclusively all four quarters. Current year (FY 01-02) reflects one hundred eighty (180) of the reporting entities reporting conclusively all four quarters. The HUB Office recognizes a twenty-seven percent (27%) increase in reporting entities from the prior year.

SUMMARY OF REPORTING ENTITIES

The following illustrates the State Reporting Entities that met or exceeded the State's 10% goal at fiscal year end 2001 - 2002.

Cabinet Agencies:

Five (5) of the ten (10), or **50%** of the Cabinet Agencies, met or exceeded the State's goal, with **Juvenile Justice & Delinquency Prevention** at **22.82%**, **Correction** at **18.81%**, **Cultural Resources** at **18.10%**, **Administration** at **13.55%**, **Crime Control & Public Safety** at **13.27%**. One (1) additional Cabinet Agency, (Department of Transportation) was close to meeting the goal with 9.76% reported HUB participation. (see page 3-2)

Council of State Agencies:

Three (3) of the nine (9), or **33%** of the Council of State Agencies, met or exceeded the State's goal, with the **Office of the State Auditor** at **12.56%**, **State Treasurer's Office** at **11.96%**, and the **Department of Insurance** at **11.86%**. Two (2) additional Council Agencies were close to meeting the goal with Department of Justice at 9.85% and Department of Labor at 9.64%, reported HUB participation. (see page 3-3)

Supporting Agencies:

Seven (7) of the twelve (12), or **58%** of the Supporting Agencies, met or exceeded the State's goal, with the **N.C. Institute of Minority Economic Development** at **70.27%**, **Administrative Hearings** at **17.45%**, **Information Technology Services** at **14.12%**, **Administrative Office of the Courts** at **13.97%**, **Ports Authority** at **12.82%**, **General Assembly** at **11.80%**, and the **Office of State Controller** at **10.05%**. One (1) additional Supporting Agency, (Employment Security Commission) came close to meeting the goal with 9.38% reported HUB participation. This represents a 40% increase from the previous year. (see page 3-4)

Community Colleges:

Seventeen (17) of the fifty-nine (59), or **29%** of the Community Colleges, met or exceeded the State's goal. This represents an 89% increase from the previous year. (see page 3-5)

Public School Districts: (of those reporting conclusively all four quarters)

Twenty-one (21) of the one hundred seventeen (117), or **18%** of the Public School Districts met or exceeded the State's goal. This represents a 163% increase from the previous year. (see page 3-6)

State Universities:

Seven (7) of the nineteen (19), or **37%** of the Universities, met or exceeded the State's goal. This represents a 17% increase from the previous year. (see page 3-7)

Prior year (FY 00-01) records thirty-eight (39) of the state's two hundred twenty-seven (227) reporting entities meeting the state's ten percent (10%) goal. Current year (FY 01-02) records sixty (60) of the reporting entities meeting the state's ten percent (10%) goal. The HUB Office recognizes a fifty-four percent (54%) increase from the prior year.

The State's **Year-To-Date** (July 1, 2001 - June 30, 2002) HUB participation rate is at **7.85%**. The Office for Historically Underutilized Businesses wishes to impress upon all reporting entities the need to continue to make concerted efforts to increase the total amount of goods and services acquired from HUB vendors.

OUTREACH

During the year, the HUB Office continued to undertake aggressive outreach efforts to inform HUB vendors and purchasing officials of the HUB Program, Vendor Link, State's New E-Procurement Initiative, \$3.1 Billion Higher Education Bond, Executive Order 150 and Public Construction legislation S.B. 914 (G.S. 143-128.2 and G.S.143-128.3). The HUB Office conducted, facilitated or participated more than eighty (80) conferences, workshops, seminars, training sessions or presentations for purchasers and HUB vendors, sponsored eight (8) HUB E-Procurement Training Sessions at 6 locations across the State; and handled four thousand (4,000) inquires from the general public, HUB vendors/contractors, purchasers, state agencies and other public entities.

ACTIVITIES

A review of highlights and significant activities of the Office for Historically Underutilized Businesses include:

- Cabinet Agencies, collectively, exceeded the State's 10% goal with reported year-end participation of 10.21%.
- Supporting Agencies collectively exceed the State's 10% goal with reported year-end participation of 10.38%.
- 27% increase from the previous fiscal year of HUB reporting entities reporting conclusively all four quarters.
- 54% increase, from prior year, in the number of reporting entities meeting the State's 10% goal.
- Handled over 4000 inquiries from HUB vendors/contractors, state agencies and other public entities by providing assistance and/or information on the State's HUB Program, HUB Certification\Verification, E-Procurement, Purchasing and Construction Opportunities, Senate Bill 914 (G.S. 143-128.2) and HUB Reporting requirements.
- Certified\Verified 574 vendors as HUB vendors during the year through Vendor Link, with a total of 3956 certified\re-certified\verified HUB Vendors in the Vendor Link database.
- Assured that HUB issues, matters and concerns were in the forefront of the State's new E-Procurement Initiative.
- Assured that HUB issues, matters and concerns were in the forefront of the State's \$3.1 Billion Higher Education Bond Referendum.
- Sponsored and coordinated eight (8) HUB E-Procurement Training Sessions at six (6) sites across the State to promote the State's new E-procurement system. Locations included Winston-Salem, Asheville, Wilmington, Raleigh, Charlotte and Lumberton.

ACTIVITIES (cont.)

- Participated in more than 80 conferences, workshops, seminars, training sessions, seminars or presentations promoting the HUB Office, Vendor Link, E-Procurement, \$3.1 Billion Higher Education Bond Program, Executive Order 150 and Senate Bill 914 (G.S. 143-128.2, 143-128.3)
- Featured on "Live Call In Show" WSJS Radio to promote HUB E-procurement Training Session in Winston-Salem, NC.
- Inclusion of HUB Office responsibilities in State Construction Office Guidelines for the Recruitment and Selection of Minority Businesses for Participation in State Construction Contracts.
- Assisted State Construction Office with the development of its Interim HUB Plan and revised Minority Business Forms.
- Assisted University of North Carolina System with the development of its HUB Plan.
- Co-sponsored teleconference on S.B. 914 (Changes to Public Construction Laws) in collaboration with Department of Administration's Secretary's Office, State Construction Office, NC Attorney General's Office, Institute for Government and University of North Carolina.
- Collaborated with State Construction Office to develop Informal Construction Project Report Form.
- Initiated S.B. 914/ (Web-Based Application) IT System Development (Construction Reporting System)
- Contracted for State's Disparity Study (MGT of America)
- Recommended University System establishes HUB Coordinators at the 16 campuses.
- Assistant to the Secretary for HUB Outreach received 2001 National Minority Business Advocate of the Year award from the U.S. Department of Commerce/Minority Business Development Agency. Received award during 2001 MED Week Activities in Washington, DC. Also, recipient of organization's local and regional Minority Business Advocate awards, which were presented in Raleigh and Atlanta, respectively.

Office for Historically Underutilized Businesses

HUB Office Activities

4th Quarter (FY 01-02)
April 1, 2002 - June 30, 2002

ADVOCACY, OUTREACH & TRAINING

- April 3, 2002** **Community College System Strategic Planning Meeting on topics for Business Finance Officer Annual Conference (Raleigh, NC - Wake County)**
Attended the Strategic Planning Meeting sponsored by NC Community College System to review topics, discuss new ideas and methods of presenting beneficial material for the Community College Annual Conference that will be held on April 16, 2002. The planning committee focused on reviewing purchasing/reporting methods, ideas on e-procurement system, first hand experience in working with vendor communities, pros/cons of changing purchasing methods and best way to present information to the audience.
- April 4, 2002** Conferred with representatives from State of Virginia MWBE Department regarding their certification procedure and outreach efforts. Discussed possibility of North Carolina and Virginia working together in various formats such as workshops, seminars etc., as a joint venture to promote utilization of HUB vendors in both states.
- April 4 & 5, 2002** **Carolinas Minority Suppliers Development Council (CMSDC) – Board of Director’s Retreat First Union University (Charlotte, NC – Mecklenburg County)**
Attended 2 day retreat for Board of Directors of Carolinas Minority Suppliers Development Council (CMSDC). The retreat was facilitated by Summit Training and Development Institute and was hosted by Wachovia at First Union University Training and Conference facility. The retreat focused on developing a strategic plan for the Carolinas MSDC and its six (6) affiliate chapters. The HUB Director currently is Secretary for Carolinas CMSDC Board of Directors and also is chairwoman of the Piedmont Chapter of CMSDC.
- April 11, 2002** **N.C. State University’s 1st HUB Outreach Program – College of Veterinary Medicine (Raleigh, NC - Wake County)**
Attended N.C. State University’s 1st HUB Outreach Program. The program was designed to inform the HUB contracting community of the University’s designer selection process; planning and design process; and methods used when soliciting/bidding formal and informal construction projects. The program also allowed for a question and answer period which gave the University Officials an opportunity to hear the concerns that contractors face when trying to obtain contacts with the University. The Outreach program was well attended with approximately fifty-five (55) individual of the contracting community.

ADVOCACY, OUTREACH & TRAINING (cont.)
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April 11, 2002

Olive Hill Community Economic Development Corporation (Morganton, NC – Burke County)

Attended Trade Fair sponsored by Olive Hill Community Economic Development Corporation, Morganton, NC. HUB Certification Officer conferred on how to become certified with the state as a HUB vendor. Executive Director of NC Womens' Business Center and Executive Director of NC Low Income Housing Coalition spoke at the corporation's annual meeting which was held after the trade fair. Other trade fair participants included representatives from Self-Help Credit Union, NC Institute of Minority Economic Development, Rural Center for Economic Development, and several other local financial institutions. Approximately 15 vendors visited the HUB booth to obtain information on conducting business with the State and becoming certified as a HUB vendor.

April 15, 2002

Contacted State Construction Office (SCO) to review Internet Protocol addresses for E-Procurement Training computer set-up scheduled for April 22, 2002 in their office. Obtained address but elected to utilize SCO's equipment already on-site.

Designed ads for placement in the Challenger, Carolinian and Charlotte Post newspapers promoting E-Procurement Training. Coordinated with Public Information Office and Advertisement Director to meet the advertisement deadline for running the ads in the Wilmington, Raleigh and Charlotte newspaper. The ads targeted the business community to make business owners aware of the event, encourage participation and increase business opportunities for HUB Vendors.

April 17, 2002

SB914 Proposed Goal Setting Training

Met with Director of MBA Program for Fayetteville State University and President of NCIMED to further discuss Director's proposed training of goal setting methodologies. Discussed training concept, expected outcome of training, and how to proceed with developing funding sources for proposed training.

April 20, 2002

HUB Office E-Procurement Training Session — UNC-Wilmington-Haggard Hall (Wilmington, NC – New Hanover County)

Coordinated HUB E-Procurement Training Session sponsored by HUB Office, which was held at Haggard Hall on the campus of University of North Carolina at Wilmington. The training sessions were one-on-one interactive training sessions, which afforded participants an opportunity to learn how to navigate and register through the e-procurement and e-quote system in smaller group settings. Businesses received coaching and guidance designed to help navigate through the system. A HUB outreach consultant was retained to help market the training session to encourage HUB vendors to attend. All attendees completed registration in the three e-procurement systems. Approximately 7 vendors providing goods, services and construction services attended the session from the surrounding community.

ADVOCACY, OUTREACH & TRAINING (cont.)

April 22, 2002

HUB Office E-Procurement Training Session – Raleigh / Durham Area NC Education Building (Raleigh, NC – Wake County)

Coordinated HUB E-Procurement Training Session sponsored by HUB Office, which was held in the Education Building, State Construction Office's conference room. Two sessions were held, the morning session focused on vendors that provided goods and services and the afternoon session focused on construction related services. The training sessions were one-on-one interactive training sessions, which afforded participants an opportunity to learn how to navigate and register through the e-procurement and e-quote system in smaller group settings. Businesses received coaching and guidance designed to help navigate through the system. For the morning session representative from the Division of Purchase & Contract, were present. Approximately 23 vendors that provide goods and services attended the morning session.

Approximately 18 construction related vendors attended the afternoon E-Procurement Training Session. HUB vendors in the following construction related areas attended: Architectural, Painting, Trucking, Project Management, Construction, Grading & Hauling, Headstone and Landscaping Company attended the session. Representatives from Division of Purchase & Contract and Department of Public Instruction were present to meet new vendors participating in E-Procurement training.

April 23, 2002

Piedmont Chapter – Carolinas Minority Suppliers Development Council's Monthly Meeting (Raleigh, NC – Wake County)

Participated in the Piedmont Chapter's monthly meeting, which was at the Raleigh Convention Center in conjunction with the Raleigh Chamber of Commerce's Small Business Expo. The HUB Director, who serves as chairwoman of the Piedmont Chamber, welcomed and greeted the attendees. The corporate spotlight was Capital Broadcasting Company, whose representative gave an overview of contracting opportunities available on their America Tobacco Project in Durham, NC. Over 30 individuals, minority business firms and purchasing agents, attended the monthly meeting.

April 23, 2002

State Building Commission Meeting – NC Education Building, Suite 450 – (Raleigh, NC – Wake County)

UNC-GA gave status report on the Construction Manager at Risk method of construction for the University bond project. Senate Bill 914 – Additional Rule Making Requirements - Subcommittee Chairman gave progress reports on the Designer Selection process.

April 24, 2002

Carolinas Minority Suppliers Development Council (CMSDC) Board of Director's Meeting (Charlotte, NC – Mecklenburg County)

Attended Board of Directors meeting for Carolinas Minority Suppliers Development Council, which was held at the Ben Craig Center in Charlotte, NC. This was the first full Board of Director's meeting of the newly elected board members. The HUB Director serves as the Secretary for the Board of Directors. The meeting focused on reviewing the strategic plan that was put together as a result of the Board of Director's Retreat that was held on April 4 & 5. Approximately 25 members of the board attended.

ADVOCACY, OUTREACH & TRAINING (cont.)

April 26, 2002

**NC MWBE Coordinator's Network Quarterly Meeting
(Wilmington, NC – New Hanover County)**

Attended NC M/WBE Coordinators Network meeting held at the Holiday Inn Express located in the city of Wilmington. Meeting focused on the Network's purpose for creation and its role past, present and future. HUB Compliance Officer presented a brief overview of the SB 914 Reporting Requirements. Approximately 15 M/WBE Coordinators' Network members attended.

April 26 & 27, 2002

HUB Office E-Procurement Training Session – Charlotte Area Urban League Office Building (Charlotte, NC - Mecklenburg County)

Coordinated HUB E-Procurement Training Session sponsored by HUB Office, which was held in at the Charlotte Urban League. Two sessions were held, the first session focused on vendors that provided goods and services and the second session focused on construction related services. The training sessions were one-on-one interactive training sessions, which afforded participants an opportunity to learn how to navigate and register through the e-procurement and e-quote system in smaller group settings. Businesses received coaching and guidance designed to help navigate through the system. HUB outreach consultants were retained help market the training session to encourage HUB vendors to attend. An ad was also placed in the local minority newspaper. Approximately 17 vendors attended the training session for suppliers of goods and services. Approximately 9 construction related vendors and service providers attended the E-procurement Training Session on April 27, 2002.

May 1, 2002

Minority Business Opportunity Fair – Sponsored by UNC-Charlotte and City of Charlotte's MWBD Office (Charlotte, NC - Mecklenburg County)

Participated in the Minority Business Opportunity Fair at UNC Charlotte, sponsored by University of North Carolina at Charlotte and the City of Charlotte's MWDBE Office. HUB Certification Officer spoke at two vendor sessions on "How to Conduct Business with the State of North Carolina." Session A, focused on vendors wanting to provide goods and services to the university and the state. Session B, focused on construction related HUB vendors and how to conduct business with the Facilities Division at the University of Charlotte, various general contractors with subcontracting opportunities and other construction related projects with the State of North Carolina.

Provided an in-depth overview of Vendor Link, E-Procurement and the importance of HUB registration and verification. Gave an illustration of registration screens, and other tools required to complete registration. Presentations were also conducted by the Charlotte MWDE Office and UNC-Charlotte's purchasing facilities management divisions. Approximately 115 vendors attended the two sessions.

ADVOCACY, OUTREACH & TRAINING (cont.)
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May 7, 2002

HUB Office E-Procurement Training Session – CoreVantage Technology Telecenter (Lumberton, NC – Robeson County)

Coordinated HUB E-Procurement Training Session sponsored by the HUB Office, which was held at the CoreVantage Technology Telecenter. The training sessions were one-on-one interactive training sessions, which afforded participants an opportunity to learn how to navigate and register through the e-procurement and e-quote system in smaller group settings. Businesses received coaching and guidance designed to help navigate through the system. A HUB outreach consultant was retained to help market the training session to encourage HUB vendors to attend. An ad was also placed in the local newspaper. All attendees completed registration in the three e-procurement systems and received helpful information about web sites development. Approximately 12 vendors providing goods, services and construction services attended the session from the surrounding community.

May 17, 2002

NC Community College System Finance and Capital Needs Committee Meeting; Caswell Building – (Raleigh, NC – Wake County)

Discussed assistance the HUB Office provides to vendors and contractors. Provided information about the HUB Office's training initiatives conducted at various community colleges, regional business and finance manager's meeting, statewide forums, and specific training for vendors and contractors. Offered ideas how the community college might increase HUB for construction projects under \$300,000 Approximately 30 people were in attendance.

WBTW-News Channel 13 - E-Procurement Training Coverage

WBTW-News 13 was present at the Lumberton E-Procurement Training session. TV coverage was provided on HUB Office's E-Procurement Training Session in Lumberton on the six and eleven o'clock news. Business owners were interviewed during the training sessions as well as the HUB Coordinator.

May 21, 2002

NC School of Science and Mathematics (NCSSM) – Open House (Durham, NC - Durham County)

Participated in Open House Program at NC School of Science and Mathematics (NCSSM) campus sponsored by the Plant Facilities and Purchasing Department. Director of Facilities brought the opening address for attendees. Director of Purchasing and Plant Facilities Manager shared the school's vision of inclusion for business owners in helping meet demands for growth at NCSSM and business opportunities for goods/services vendors and contractors. Participants toured the campus, as well as four renovation project sites. They also received information about current project and subcontracting opportunities available on NCSSM projects. Participants viewed the exhibit area and networked during the social hour. Approximately 85 participants were in attendance for the Open House Program and campus tours.

ADVOCACY, OUTREACH & TRAINING (cont.)

- May 29, 2002** **Piedmont Chapter – Carolinas Minority Suppliers Development Council – Awards Recognition Banquet – Sheraton Hotel (Raleigh, NC – Wake County)**
Participated in the Piedmont Chapter's Minority Business Enterprise Input Committee (MBEIC) Awards Recognition Banquet. The MBEIC recognized major corporations that continue to make strides with supplier diversity. Over 100 corporate and minority business representatives attended.
- May 30, 2002** **Carolinas Minority Suppliers Development Council - Piedmont Chapter Golf Fundraiser (Raleigh, NC - Wake County)**
The HUB Certification Officer assisted with the logistical aspect of set up and registration for the CMSDC golf fundraiser held at Eagle Ridge Golf Club. Provided on-site assistance with registration packages and check-in. A host of majority corporations such as Square D, Progress Energy and Sprint participated. Several UB vendors such as Progressive Business Forms, NC Mutual Insurance, American Safety Products and Act I Staffing participated. The Golf Tournament is an annual fundraiser for the Piedmont Chapter of CMSDC. Its mission is to bring together corporate and minority businesses in an informal setting to network and discuss possible business opportunities. The HUB Director serves a chairwoman of the Piedmont Chapter of CMSDC. Approximately 55 individuals including corporate and minority representatives and volunteers participated.
- June 13, 2002** **Piedmont Chapter – Carolinas Minority Suppliers Development Council's Board of Director's and Regular Monthly Meeting (Durham, NC – Durham County)**
Participated in the Piedmont Chapter's monthly meeting. The Corporate Spotlight was Durham Regional Hospital and the MBE Spotlight was American Safety Products. Representatives from State of NC/ HUB Office, Powerware, City of Raleigh, Progress Energy, Duke University, GlaxoSmithKline, Wyeth Vaccines, RDU Airport Authority, Raleigh/Durham Minority Bus. Development Center, First Citizens Bank and others were present. Over 50 individuals, minority business firms and purchasing agents, attended the monthly meeting.
- June 20, 2002** **Small Business Outreach Workshop – Sponsored by UNC Asheville (Asheville, NC – Buncombe County)**
Participated in Small Business Outreach Workshop sponsored by UNC Asheville on the campus of UNC Asheville. Agenda format focused on construction opportunities, SB914 and construction procedure changes and registration as a HUB vendor with the State of North Carolina. Conducted session on HUB Program and benefits. Provided an overview of registration process and various marketing techniques to conduct business in the State's procurement arena. Met one on one with several HUB contractors after the meeting to discuss their respective businesses and how they may be able to do business with state agencies. Approximately 60 HUB Vendors were in attendance.

ADVOCACY, OUTREACH & TRAINING (cont.)

June 21, 2002

17th Annual Legislative Education & Scholarship Weekend Conference, Sponsored by the North Carolina Legislative Black Caucus – Sheraton Imperial Hotel – (RTP, NC – Durham County)

HUB Director represented the HUB Office at the Legislative Black Caucus Reception, which was held at the Sheraton Imperial Hotel in RTP. Approximately 300 individuals were in attendance.

June 25, 2002

E-Procurement Supplier Forum – Sponsored by Division of Purchase & Contract - Comfort Inn (Tarboro, NC - Edgecombe County)

Participated in E-Procurement Supplier Forum sponsored by Purchase & Contract, Accenture and Edgecombe Community College's Small Business Center at Comfort Inn's Conference Room in Tarboro, North Carolina. Two sessions were held, twenty (20) business owners attended the morning session and five (5) business owners were present in afternoon meeting. The forum focused on previously registered vendors in the e-procurement system and understanding equote opportunities for goods or services. Businesses received an explanation and a comparison of e-procurement system, interactive purchasing system and e-quote system. The session afforded participants an opportunity to learn how to make sure the system worked to benefit business owners and see a live demonstration of the system for buyers and vendors. Business owners were given an opportunity to raise questions and address areas of concern. Accenture's representative discussed the 1.75% processing fee applied to every purchase order processed through the new e-procurement service and explained the billing method. Vendors expressed concerns regarding tax dollars spent with the e-procurement system and misrepresentation of information about the system. Approximately 25 vendors attended the morning and afternoon session.

June 25, 2002

State Building Commission Meeting - NC Education Building, Ste. 450 (Raleigh, NC - Wake County)

Attended the SBC monthly meeting held in the State Construction Office conference room. One item of particular interest relating to the participation and utilization of HUB contractors was brought to the floor as result of receiving of an application for authorization to use an alternative contracting method from Fayetteville State University. The University's request was to increase the number of multi-prime contracts to more than the four branches required in the General Statutes. Whereas the request does not specifically meet the exact criteria for an alternative contracting method, the University felt it gave the owner more flexibility to meet the intent of SB914, specifically 143-128.3 Minority Business Administration. The University further believes it gives the owner more control over packaging of bids and that by further breaking down the branches of work allows the opportunity to better match the size and capability of minority contractors and vendors, thus maximizing the participation of minority businesses.

ADVOCACY, OUTREACH & TRAINING (cont.)

June 26, 2002

Agency for Public Telecommunications (APT) – Turner Construction Company (Raleigh, NC – Wake County)

Meeting held in the APT office with representatives of Turner Construction Company, Agency for Public Telecommunications, State Construction Office and the HUB Office. The meeting was convened at the request of Turner Construction who is interested in conducting its Contractor's College statewide. The meeting explored the possibility of teleconferencing the Contractor's College at various sites throughout the state that minority contractors could attend. The company/agency representatives present discussed how the teleconference could be financed in whole or in part by SCO, HUB Office or other prime contractors / resource organizations.

June 27, 2002

University of North Carolina at Chapel Hill – HUB Resource Center Ribbon Cutting Ceremony (Chapel Hill, NC – Orange County)

The University of North Carolina at Chapel Hill held a Ribbon Cutting Ceremony in honor of its newly established HUB Resource Center. UNC-Chapel Hill's HUB Resource Center is housed in Giles F. Horney Building in Chapel Hill and is designed to provide assistance to firms owned by minorities and women. Prospective contractors can review plans and specifications and obtain assistance with preparing bids for prospective jobs with UNC-Chapel Hill. UNC-Chapel Hill received over \$510 million for bond projects. The HUB Resource Center which also staffs two (2) HUB Coordinators will serve as a resource for minority and women contractors, and prime contractors seeking to do business with UNC-Chapel Hill. A walk-thru of the HUB Resource Center was provided and participants heard presentations on UNC-Chapel Hill informal and formal bid process. The HUB Office was instrumental in encouraging the Facilities Department at UNC-Chapel, as well as all of the Universities' departments to hire HUB Coordinators and to look at establishing HUB plan review rooms. Over 75 individuals attended including prime and minority contractors, media, and other minority business development advocates and associations.

HUB CERTIFICATION

4th Quarter

(04/01/02 – 06/30/02)

<u>190</u>	Vendor Requested Certification
<u>262</u>	Vendors Certified\Re-certified\Verified as HUBs
<u>15</u>	Vendors Denied HUB Certification\Verification
<u>15</u>	Vendors did not meet qualification criteria
<u>0</u>	Vendors did not submit documentation

To Date

(04/01/99 – 06/30/02)

<u>5854</u>	Vendor Requested Certification\ Re-certification\Verification
<u>3956</u>	Vendors Certified\Re-certified\Verified as HUBs
<u>1639</u>	Vendors Denied HUB Certification\Verification
<u>175</u>	Vendors did not meet qualification criteria
<u>1464</u>	Vendors did not submit documentation
<u>90</u>	Certifications\Verification pending due to information needed from Vendors
<u>169</u>	Certifications\Verification pending due to the HUB Office

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

SUMMARY FOR
STATE REPORTING ENTITIES
(Cabinet, Council, Supporting, Community Colleges, Public Schools, Universities & State Construction)

4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

STATE REPORTING ENTITIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date (July 1, 2001 - June 30, 2002)			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	HUB (\$)			Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
							DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Cabinet Agencies	11.27%	8.80%	10.44%	\$587,664,684	\$14,749,283	\$46,387,232	\$173,702	\$13,540	\$97,143	\$0	\$61,420,899	10.45%	\$2,166,527,878	\$221,108,325	10.21%
Council of State Agencies	8.06%	3.26%	8.74%	\$43,502,700	\$221,740	\$1,555,129	\$20,634	\$7,350	\$0	\$0	\$1,804,853	4.15%	\$98,930,951	\$5,394,502	5.45%
Supporting Agencies	8.91%	5.72%	6.63%	\$31,247,741	\$232,631	\$5,522,875	\$7,123	\$0	\$0	\$0	\$5,762,629	18.44%	\$105,859,988	\$10,984,890	10.38%
Community Colleges	6.22%	6.51%	8.03%	\$44,034,975	\$505,494	\$2,907,201	\$43,259	\$12,150	\$49,215	\$22,583	\$3,539,903	8.04%	\$169,698,958	\$12,188,920	7.18%
Public Schools	5.38%	6.23%	5.30%	\$434,622,159	\$9,115,612	\$10,879,035	\$492,182	\$240,979	\$224,841	\$695,739	\$21,648,389	4.98%	\$1,654,477,462	\$90,275,784	5.46%
State Universities	6.54%	4.16%	6.82%	\$224,340,180	\$4,805,857	\$6,236,550	\$673,823	\$428,997	\$13,086	\$85,607	\$12,243,920	5.46%	\$828,204,996	\$47,398,430	5.72%
Sub Totals	8.13%	7.05%	7.86%	\$1,365,412,438	\$29,630,617	\$73,488,023	\$1,410,723	\$703,016	\$384,285	\$803,929	\$106,420,592	7.79%	\$5,023,700,234	\$387,350,851	7.71%
					2.17%	5.38%	0.10%	0.05%	0.03%	0.06%	7.79%				7.71%
State Construction Office	6.10%	8.58%	12.03%	\$152,649,418	\$2,720,801	\$8,242,271	\$0	\$0	\$0	\$5,776,143	\$16,739,215	10.97%	\$470,048,919	\$43,956,453	9.35%
					1.78%	5.40%	0.00%	0.00%	0.00%	3.78%	10.97%				9.35%
TOTALS	7.93%	7.14%	8.23%	\$1,518,061,856	\$32,351,418	\$81,730,294	\$1,410,723	\$703,016	\$384,285	\$6,580,072	\$123,159,807	8.11%	\$5,493,749,153	\$431,307,304	7.85%
					2.13%	5.38%	0.09%	0.05%	0.03%	0.43%	8.11%				7.85%

NOTE:
Construction dollars under public schools, community colleges, state universities and the Department of Transportation's delegation are not reported through State Construction, but by each respective entity.

LEGEND:
MBE - Minority Business Enterprise
WBE - Woman Business Enterprise
DBE-O - Disabled - Owned Business Enterprise
DBE - Disabled Business Enterprise
NPWC - Non - profit Work Center for the Blind & Severely Disabled
Sub - HUB Subcontractor

Total Reporting Entities for 2001-02 **227**
Total Submitting Conclusive Reports for (4th qtr.) **203** **89%**

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Cabinet Agencies
4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

CABINET AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Administration	37.67%	4.32%	13.18%	\$5,265,656	\$384,687	\$36,737	\$15,000	\$625	\$0	\$0	\$437,049	8.30%	\$22,665,838	\$3,072,184	13.55%
Commerce	8.87%	3.19%	5.04%	\$12,124,679	\$17,012	\$728,597	\$0	\$0	\$0	\$0	\$745,609	6.15%	\$18,222,537	\$1,146,158	6.29%
Correction	15.00%	18.13%	20.11%	\$40,246,742	\$2,064,102	\$7,006,802	\$6,558	\$12,915	\$0	\$0	\$9,090,377	22.59%	\$151,727,470	\$28,545,510	18.81%
Crime Control	13.54%	13.53%	9.74%	\$5,977,603	\$177,047	\$1,167,420	\$0	\$0	\$0	\$0	\$1,344,467	22.49%	\$32,285,354	\$4,284,630	13.27%
Cultural Resources	18.78%	18.03%	17.30%	\$218,964	\$7,034	\$30,371	\$1,363	\$0	\$0	\$0	\$38,767	17.70%	\$1,810,025	\$327,557	18.10%
Environment & Natural Res.	3.51%	11.11%	1.15%	\$3,869,226	\$24,715	\$97,455	\$2,606	\$0	\$0	\$0	\$124,776	3.22%	\$23,789,286	\$778,203	3.27%
Health & Human Services	11.38%	2.98%	4.36%	\$44,878,090	\$1,568,696	\$1,807,644	\$78,440	\$0	\$1,900	\$0	\$3,456,680	7.70%	\$202,028,058	\$14,426,933	7.14%
Revenue	2.80%	7.96%	27.71%	\$1,610,130	\$6,248	\$18,173	\$0	\$0	\$0	\$0	\$24,421	1.52%	\$4,758,007	\$329,033	6.92%
Transportation	10.72%	8.70%	10.25%	\$470,753,375	\$10,338,513	\$34,956,059	\$69,735	\$0	\$56,243	\$0	\$45,420,550	9.65%	\$1,698,273,917	\$165,695,375	9.76%
Juvenile Justice & Del. Prev.	22.47%	18.67%	23.14%	\$2,720,219	\$161,229	\$537,974	\$0	\$0	\$39,000	\$0	\$738,203	27.14%	\$10,967,386	\$2,502,742	22.82%
TOTALS	11.27%	8.80%	10.44%	\$587,664,684	\$14,749,283	\$46,387,232	\$173,702	\$13,540	\$97,143	\$0	\$61,420,899	10.45%	\$2,166,527,878	\$221,108,325	10.21%
					2.51%	7.89%	0.03%	0.00%	0.02%	0.00%	10.45%				10.21%

Agencies Reporting Conclusively (4th Qtr.): 100%

Total Reporting Entities for 2001-02 10
 Total Submitting Conclusive Reports all 4 Quarters (%) 10 100%
 Total Meeting 10% Goal (Year-end) 5 50%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Council of State Agencies
4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

COUNCIL AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date (July 1, 2001 - June 30, 2002)			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)						Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Agriculture	5.92%	7.56%	6.59%	\$4,409,299	\$24,355	\$171,991	\$11,129	\$6,976	\$0	\$0	\$214,451	4.86%	\$12,617,030	\$755,885	5.99%
Auditor	34.80%	27.36%	2.02%	\$234,083	\$5,176	\$690	\$0	\$0	\$0	\$0	\$5,866	2.51%	\$1,128,071	\$141,664	12.56%
Insurance	13.06%	9.43%	15.67%	\$1,391,590	\$17,551	\$129,096	\$244	\$374	\$0	\$0	\$147,265	10.58%	\$3,396,974	\$402,722	11.86%
Justice	10.85%	8.16%	13.81%	\$1,776,524	\$1,281	\$111,728	\$0	\$0	\$0	\$0	\$113,009	6.36%	\$8,177,948	\$805,930	9.85%
Labor	12.40%	2.67%	4.02%	\$142,018	\$5,409	\$3,134	\$0	\$0	\$0	\$0	\$8,543	6.02%	\$756,042	\$72,883	9.64%
Lt. Governor's Office ***	0.00%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$139	\$0	0.00%
Public Instruction	7.73%	1.37%	10.06%	\$34,533,919	\$167,968	\$701,030	\$9,261	\$0	\$0	\$0	\$878,259	2.54%	\$68,218,019	\$2,682,451	3.93%
Secretary of State	7.81%	17.37%	4.23%	\$151,987	\$0	\$3,856	\$0	\$0	\$0	\$0	\$3,856	2.54%	\$351,392	\$20,450	5.82%
Treasurer	1.61%	14.80%	0.31%	\$863,280	\$0	\$433,604	\$0	\$0	\$0	\$0	\$433,604	50.23%	\$4,285,336	\$512,517	11.96%
TOTALS	8.06%	3.26%	8.74%	\$43,502,700	\$221,740	\$1,555,129	\$20,634	\$7,350	\$0	\$0	\$1,804,853	4.15%	\$98,930,951	\$5,394,502	5.45%
					0.51%	3.57%	0.05%	0.02%	0.00%	0.00%					

NOTE:

*** - No purchase orders issued by this Agency during 2nd, 3rd, & 4th qtrs.

Agencies Reporting Conclusively (4thQ): 100%

Total Reporting Entities for 2001-02	9	
Total Submitting Conclusive Reports all 4 Quarters (%)	9	100%
Total Meeting 10% Goal (Year-end)	3	33%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Supporting Agencies
4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

SUPPORTING AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)						Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Administrative Hearings	44.83%	52.22%	3.80%	\$1,319	\$0	\$72	\$0	\$0	\$0	\$0	\$72	5.46%	\$22,938	\$4,002	17.45%
Admin. Office of the Courts	10.48%	27.50%	8.59%	\$1,145,907	\$30,302	\$150,439	\$0	\$0	\$0	\$0	\$180,741	15.77%	\$11,741,426	\$1,640,669	13.97%
Board of Elections	10.62%	0.00%	5.31%	\$35,021	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$1,662,813	\$5,855	0.35%
Community Colleges	2.31%	0.36%	0.93%	\$5,041,580	\$6,233	\$1,684	\$0	\$0	\$0	\$0	\$7,917	0.16%	\$18,111,129	\$138,773	0.77%
Employment Security Comm.	7.63%	6.02%	12.07%	\$2,153,470	\$17,944	\$209,130	\$7,123	\$0	\$0	\$0	\$234,197	10.88%	\$8,993,214	\$843,448	9.38%
General Assembly	28.33%	11.48%	6.00%	\$263,826	\$10,000	\$1,376	\$0	\$0	\$0	\$0	\$11,376	4.31%	\$1,756,401	\$207,234	11.80%
NC Institute of Min. Econ. Dev.	74.23%	54.46%	82.27%	\$93,879	\$65,666	\$0	\$0	\$0	\$0	\$0	\$65,666	69.95%	\$358,052	\$251,589	70.27%
Ports Authority	19.91%	2.31%	15.86%	\$1,251,803	\$1,143	\$177,198	\$0	\$0	\$0	\$0	\$178,341	14.25%	\$4,434,398	\$568,338	12.82%
Rural Economic Development	10.26%	6.73%	4.56%	\$550,455	\$16,940	\$55,806	\$0	\$0	\$0	\$0	\$72,746	13.22%	\$3,031,555	\$245,490	8.10%
Office of State Controller	1.92%	9.95%	2.47%	\$763,366	\$0	\$143,916	\$0	\$0	\$0	\$0	\$143,916	18.85%	\$1,702,853	\$171,082	10.05%
Wildlife	7.46%	10.50%	3.95%	\$3,208,804	\$2,002	\$36,944	\$0	\$0	\$0	\$0	\$38,946	1.21%	\$7,529,874	\$338,660	4.50%
Information Technology	9.39%	3.31%	5.80%	\$16,738,311	\$82,401	\$4,746,310	\$0	\$0	\$0	\$0	\$4,828,711	28.85%	\$46,515,334	\$6,569,751	14.12%
TOTALS	8.91%	5.72%	6.63%	\$31,247,741	\$232,631	\$5,522,875	\$7,123	\$0	\$0	\$0	\$5,762,629	18.44%	\$105,859,988	\$10,984,890	10.38%
					0.74%	17.67%	0.02%	0.00%	0.00%	0.00%	18.44%				10.38%

Agencies Reporting Conclusively (4thQ): 100%

Total Reporting Entities for 2001-02	12	
Total Submitting Conclusive Reports all 4 Quarters (%)	12	100%
Total Meeting 10% Goal (Year-end)	7	58%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

State Universities
4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

State Universities	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)				Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)		
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Appalachian State	3.56%	4.65%	5.02%	\$2,462,155	\$10,925	\$48,745	\$0	\$0	\$0	\$0	\$59,670	2.42%	\$13,092,462	\$489,589	3.74%
East Carolina University	8.04%	5.85%	5.33%	\$22,846,333	\$351,328	\$1,033,418	\$521,371	\$413,459	\$0	\$69,655	\$2,389,231	10.46%	\$69,220,725	\$5,290,216	7.64%
Elizabeth City State	18.15%	30.22%	27.99%	\$2,407,521	\$411,360	\$52,412	\$0	\$0	\$0	\$0	\$463,771	19.26%	\$8,830,904	\$2,049,999	23.21%
Fayetteville State	39.35%	45.25%	39.35%	\$2,368,055	\$417,696	\$75,762	\$0	\$0	\$0	\$0	\$493,458	20.84%	\$8,003,131	\$2,814,820	35.17%
NC A & T State	5.98%	5.64%	9.61%	\$14,396,289	\$564,569	\$69,916	\$0	\$0	\$0	\$0	\$634,485	4.41%	\$51,741,751	\$3,395,356	6.56%
NC Central University	36.01%	10.89%	13.53%	\$2,903,521	\$135,657	\$77,669	\$0	\$0	\$0	\$0	\$213,326	7.35%	\$13,368,806	\$2,734,396	20.45%
NC School of the Arts	10.18%	12.83%	8.67%	\$1,195,491	\$155,800	\$128,246	\$1,872	\$0	\$0	\$0	\$285,918	23.92%	\$3,949,165	\$569,305	14.42%
NC School of Science	9.36%	14.51%	3.49%	\$299,643	\$606	\$15,514	\$0	\$1,975	\$0	\$0	\$18,095	6.04%	\$1,987,253	\$169,023	8.51%
NC State University	3.48%	5.26%	8.58%	\$48,202,654	\$129,920	\$1,781,469	\$6,682	\$34	\$112	\$0	\$1,918,217	3.98%	\$192,112,257	\$9,970,963	5.19%
UNC-Pembroke	16.35%	2.13%	1.28%	\$1,511,067	\$347,111	\$1,209	\$90,050	\$0	\$0	\$0	\$438,370	29.01%	\$3,909,139	\$582,844	14.91%
UNC-General Administration	14.13%	6.21%	11.16%	\$17,532,087	\$1,119,765	\$996,795	\$7,535	\$0	\$0	\$0	\$2,124,095	12.12%	\$57,987,633	\$6,248,141	10.77%
UNC-Hospital	2.75%	0.92%	0.85%	\$52,010,750	\$150,097	\$439,689	\$0	\$0	\$12,974	\$0	\$602,760	1.16%	\$188,368,811	\$2,594,296	1.38%
UNC-Asheville	6.01%	6.95%	8.75%	\$1,445,081	\$3,530	\$8,913	\$0	\$0	\$0	\$0	\$12,443	0.86%	\$3,773,821	\$178,712	4.74%
UNC-Chapel Hill	1.82%	0.64%	2.06%	\$32,526,770	\$88,475	\$304,715	\$34,020	\$0	\$0	\$15,952	\$443,163	1.36%	\$114,174,282	\$1,588,438	1.39%
UNC-Charlotte	18.71%	12.75%	22.25%	\$7,795,466	\$387,613	\$539,547	\$3,345	\$0	\$0	\$0	\$930,504	11.94%	\$25,654,754	\$4,313,539	16.81%
UNC-Greensboro	8.61%	4.03%	3.05%	\$4,961,024	\$210,336	\$182,200	\$7,498	\$0	\$0	\$0	\$400,034	8.06%	\$22,126,345	\$1,377,540	6.23%
UNC-Wilmington	5.92%	2.10%	10.27%	\$2,718,557	\$20,593	\$51,570	\$1,361	\$1,500	\$0	\$0	\$75,024	2.76%	\$23,225,744	\$1,134,793	4.89%
Western Carolina	6.04%	2.61%	6.00%	\$4,745,635	\$169,627	\$299,990	\$89	\$12,029	\$0	\$0	\$481,735	10.15%	\$18,591,863	\$1,151,605	6.19%
Winston-Salem State	10.41%	8.34%	7.29%	\$2,012,081	\$130,850	\$128,773	\$0	\$0	\$0	\$0	\$259,623	12.90%	\$8,086,151	\$744,854	9.21%
TOTALS	6.54%	4.16%	6.82%	\$224,340,180	\$4,805,857	\$6,236,550	\$673,823	\$428,997	\$13,086	\$85,607	\$12,243,920	5.46%	\$828,204,996	\$47,398,430	5.72%
					2.14%	2.78%	0.30%	0.19%	0.01%	0.04%	5.46%			5.72%	

LEGEND

RI - Report Inconclusive

State Universities Reporting Conclusively (4thQ): 100%

Total Reporting Entities for 2001-02	19	
Total Submitting Conclusive Reports all 4 Quarters (%)	19	100%
Total Meeting 10% Goal (Year-end)	7	37%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Community Colleges
4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

COMMUNITY COLLEGES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Alamance	0.39%	18.56%	6.04%	\$27,512	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$774,892	\$31,065	4.01%
Anson/South Piedmont *		2.03%	2.23%	\$605,654	\$2,086	\$20,936	\$0	\$0	\$0	\$0	\$23,022	3.80%	\$4,131,356	\$99,394	2.41%
Asheville-Buncombe	5.45%	8.46%	4.13%	\$405,384	\$226	\$36,481	\$0	\$0	\$0	\$0	\$36,707	9.05%	\$3,013,336	\$189,515	6.29%
Beaufort	4.64%	11.05%	21.45%	\$314,300	\$2,313	\$73,392	\$437	\$0	\$0	\$0	\$76,142	24.23%	\$1,435,833	\$221,366	15.42%
Bladen	4.22%	8.89%	5.86%	\$184,735	\$3,220	\$15,931	\$0	\$0	\$0	\$0	\$19,151	10.37%	\$1,178,638	\$81,111	6.88%
Blue Ridge	5.71%	3.22%	6.76%	\$554,700	\$17,247	\$13,418	\$764	\$0	\$0	\$0	\$31,429	5.67%	\$2,196,961	\$115,392	5.25%
Brunswick	3.81%	7.72%	12.93%	\$209,567	\$0	\$6,681	\$0	\$0	\$0	\$0	\$6,681	3.19%	\$1,745,314	\$127,512	7.31%
Caldwell *		2.00%	3.38%	\$1,618,137	\$0	\$35,952	\$0	\$0	\$0	\$0	\$35,952	2.22%	\$3,821,721	\$97,296	2.55%
Cape Fear	7.74%	6.14%	5.53%	\$2,084,410	\$903	\$729,532	\$31,368	\$0	\$0	\$0	\$761,802	36.55%	\$6,139,620	\$1,034,837	16.86%
Carteret	8.54%	0.38%	1.08%	\$520,094	\$7,283	\$3,067	\$0	\$0	\$0	\$0	\$10,350	1.99%	\$2,735,084	\$121,791	4.45%
Catawba Valley *		4.79%	2.69%	\$1,612,847	\$4,866	\$24,342	\$0	\$0	\$0	\$2,883	\$32,091	1.99%	\$3,466,133	\$98,619	2.85%
Central Carolina	18.35%	15.96%	5.94%	\$186,626	\$2,956	\$12,022	\$0	\$0	\$0	\$629	\$15,607	8.36%	\$1,774,914	\$238,621	13.44%
Central Piedmont	4.10%	5.29%	9.39%	\$5,671,740	\$150,593	\$488,751	\$0	\$0	\$0	\$0	\$639,344	11.27%	\$22,534,669	\$1,490,464	6.61%
Cleveland	46.39%	26.28%	24.43%	\$142,185	\$0	\$175	\$0	\$0	\$0	\$19,071	\$19,246	13.54%	\$807,733	\$242,528	30.03%
Coastal Carolina	2.12%	1.98%	4.06%	\$488,836	\$796	\$8,702	\$0	\$0	\$0	\$0	\$9,498	1.94%	\$2,777,286	\$66,159	2.38%
College of Albemarle	5.41%	2.43%	1.64%	\$116,105	\$0	\$3,256	\$0	\$0	\$0	\$0	\$3,256	2.80%	\$879,543	\$33,536	3.81%
Craven	1.99%	14.99%	8.06%	\$542,818	\$1,428	\$148,254	\$0	\$0	\$422	\$0	\$150,104	27.65%	\$2,238,673	\$262,761	11.74%
Davidson	1.28%	0.20%	1.88%	\$246,900	\$4,594	\$3,859	\$0	\$0	\$0	\$0	\$8,453	3.42%	\$3,998,120	\$51,953	1.30%
Durham Technical	16.26%	7.13%	8.42%	\$388,339	\$21,991	\$6,505	\$1,000	\$0	\$0	\$0	\$29,496	7.60%	\$2,834,764	\$331,377	11.69%
Edgecombe	5.25%	10.89%	9.73%	\$409,203	\$18,128	\$1,866	\$1,611	\$0	\$0	\$0	\$21,605	5.28%	\$1,520,451	\$112,585	7.40%
Fayetteville Technical	22.40%	15.11%	10.89%	\$1,124,451	\$80,827	\$81,408	\$0	\$0	\$0	\$0	\$162,235	14.43%	\$6,368,568	\$1,000,909	15.72%
Forsyth Technical	13.89%	9.34%	18.68%	\$619,367	\$7,663	\$25,136	\$0	\$12,029	\$0	\$0	\$44,828	7.24%	\$3,449,069	\$427,958	12.41%
Gaston	4.77%	13.00%	24.51%	\$476,502	\$0	\$157,997	\$0	\$0	\$0	\$0	\$157,997	33.16%	\$2,823,652	\$434,031	15.37%
Guilford Technical *		3.79%	7.50%	\$3,776,695	\$9,032	\$82,886	\$0	\$0	\$46,776	\$0	\$138,694	3.67%	\$9,514,688	\$457,095	4.80%

COMMUNITY COLLEGES (cont.)	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	HUB (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)	Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
Halifax	6.18%	10.28%	14.01%	\$48,256	\$0	\$86	\$0	\$0	\$0	\$0	\$86	0.18%	\$585,423	\$62,507	10.68%
Haywood	2.64%	4.32%	15.69%	\$260,631	\$128	\$11,708	\$0	\$0	\$0	\$0	\$11,836	4.54%	\$1,725,338	\$120,685	6.99%
Isothermal	2.41%	1.80%	3.23%	\$657,564	\$500	\$40,752	\$0	\$0	\$0	\$0	\$41,252	6.27%	\$3,198,848	\$100,437	3.14%
James Sprunt	2.28%	2.97%	7.50%	\$213,007	\$982	\$10,929	\$0	\$0	\$0	\$0	\$11,910	5.59%	\$818,374	\$38,455	4.70%
Johnston	1.93%	9.14%	5.64%	\$465,166	\$1,388	\$14,414	\$0	\$0	\$0	\$0	\$15,802	3.40%	\$2,436,360	\$122,372	5.02%
Lenoir	7.31%	5.10%	8.50%	\$335,205	\$158	\$94,022	\$0	\$0	\$167	\$0	\$94,347	28.15%	\$1,672,079	\$187,186	11.19%
Martin	2.25%	8.21%	26.70%	\$241,848	\$1,145	\$9,074	\$0	\$0	\$0	\$0	\$10,219	4.23%	\$1,677,639	\$199,993	11.92%
Mayland *		10.32%	6.39%	\$218,695	\$0	\$4,280	\$0	\$0	\$0	\$0	\$4,280	1.96%	\$606,746	\$35,215	5.80%
McDowell Technical	24.89%	25.34%	5.04%	\$140,049	\$4,683	\$3,457	\$128	\$0	\$0	\$0	\$8,268	5.90%	\$1,271,965	\$237,210	18.65%
Mitchell	1.32%	12.17%	5.63%	\$149,951	\$83	\$10,599	\$0	\$0	\$0	\$0	\$10,682	7.12%	\$1,272,076	\$79,285	6.23%
Montgomery	3.25%	3.78%	4.31%	\$316,550	\$0	\$6,936	\$4,410	\$0	\$0	\$0	\$11,346	3.58%	\$1,397,576	\$52,710	3.77%
NC Ctr. For Applied Textiles	2.11%	4.81%	7.48%	\$38,741	\$0	\$155	\$0	\$0	\$0	\$0	\$155	0.40%	\$158,597	\$5,211	3.29%
Nash	4.00%	4.33%	4.60%	\$918,940	\$20,893	\$7,164	\$0	\$0	\$0	\$0	\$28,057	3.05%	\$3,644,963	\$145,528	3.99%
Pamlico	17.42%	0.57%	36.54%	\$208,147	\$0	\$89,420	\$0	\$0	\$0	\$0	\$89,420	42.96%	\$790,604	\$183,916	23.26%
Piedmont	5.38%	21.34%	7.74%	\$200,471	\$17,070	\$3,194	\$121	\$0	\$0	\$0	\$20,385	10.17%	\$990,262	\$109,856	11.09%
Pitt *		8.77%	7.32%	\$2,256,296	\$65,598	\$87,895	\$0	\$0	\$1,243	\$0	\$154,736	6.86%	\$4,683,836	\$344,959	7.36%
Randolph	2.09%	6.78%	1.64%	\$428,952	\$63	\$78,793	\$0	\$0	\$0	\$0	\$78,856	18.38%	\$1,799,487	\$122,767	6.82%
Richmond	7.32%	7.99%	14.41%	\$240,916	\$0	\$7,266	\$0	\$0	\$0	\$0	\$7,266	3.02%	\$1,651,429	\$157,827	9.56%
Roanoke-Chowan	1.21%	8.50%	3.92%	\$143,461	\$0	\$2,883	\$0	\$0	\$0	\$0	\$2,883	2.01%	\$1,015,497	\$47,983	4.73%
Robeson	16.71%	18.69%	6.59%	\$196,281	\$8,413	\$9,981	\$0	\$0	\$0	\$0	\$18,394	9.37%	\$1,218,657	\$140,012	11.49%
Rockingham	2.48%	6.74%	6.35%	\$381,667	\$6,249	\$4,240	\$0	\$0	\$0	\$0	\$10,490	2.75%	\$2,428,508	\$122,808	5.06%
Rowan-Cabarrus	0.08%	0.11%	6.86%	\$1,148,656	\$19,367	\$20,657	\$0	\$0	\$107	\$0	\$40,131	3.49%	\$3,045,552	\$88,022	2.89%
Sampson	1.80%	5.60%	3.46%	\$441,513	\$0	\$54,005	\$0	\$0	\$0	\$0	\$54,005	12.23%	\$1,720,354	\$96,001	5.58%
Sandhills	5.43%	8.74%	2.34%	\$6,496,426	\$210	\$11,882	\$0	\$0	\$0	\$0	\$12,092	0.19%	\$8,079,603	\$88,892	1.10%
Southeastern	5.16%	2.59%	3.15%	\$548,929	\$5,373	\$28,314	\$0	\$0	\$0	\$0	\$33,687	6.14%	\$3,134,998	\$133,777	4.27%
Southwestern	14.21%	7.49%	9.43%	\$292,443	\$205	\$21,018	\$2,289	\$121	\$0	\$0	\$23,633	8.08%	\$1,766,339	\$181,100	10.25%
Stanly	0.76%	4.38%	4.36%	\$683,045	\$634	\$7,166	\$0	\$0	\$0	\$0	\$7,800	1.14%	\$1,934,863	\$45,158	2.33%
Surry	10.40%	9.72%	10.01%	\$275,429	\$600	\$25,886	\$0	\$0	\$0	\$0	\$26,486	9.62%	\$1,544,414	\$153,550	9.94%
Tri-County	6.13%	5.40%	11.37%	\$213,540	\$1,336	\$15,701	\$32	\$0	\$0	\$0	\$17,069	7.99%	\$1,387,238	\$127,209	9.17%
Vance Granville	9.24%	3.38%	9.73%	\$574,180	\$0	\$39,823	\$0	\$0	\$0	\$0	\$39,823	6.94%	\$3,568,259	\$263,258	7.38%
Wake Technical	4.73%	5.22%	18.87%	\$1,125,371	\$2,842	\$85,959	\$1,100	\$0	\$0	\$0	\$89,900	7.99%	\$8,527,643	\$555,805	6.52%
Wayne *		1.16%	15.30%	\$691,466	\$1,526	\$19,289	\$0	\$0	\$500	\$0	\$21,315	3.08%	\$2,676,100	\$134,306	5.02%
Western Piedmont	5.30%	5.19%	6.95%	\$410,207	\$6,148	\$26,542	\$0	\$0	\$0	\$0	\$32,690	7.97%	\$1,860,905	\$116,544	6.26%
Wilkes	4.14%	1.86%	8.31%	\$267,261	\$0	\$8,073	\$0	\$0	\$0	\$0	\$8,073	3.02%	\$1,504,738	\$73,953	4.91%
Wilson Technical	5.03%	9.59%	3.88%	\$478,607	\$3,750	\$65,087	\$0	\$0	\$0	\$0	\$68,837	14.38%	\$1,742,673	\$146,549	8.41%
TOTALS	6.22%	6.51%	8.03%	\$44,034,975	\$505,494	\$2,907,201	\$43,259	\$12,150	\$49,215	\$22,583	\$3,539,903	8.04%	\$169,698,958	\$12,188,920	7.18%

Community Colleges Reporting Conclusively (4thQ): 100%

Total Reporting Entities for 2000-01 59
Total Submitting Conclusive Reports all 4 Quarters (%) 52 88%
Total Meeting 10% Goal (Year-end) 17 29%

* Noted Community Colleges are pilot projects for NC Community College Systems' new massive computer information system that will develop new computer programs to manage almost every facet of information services for all 59 institutions in the system. One part of the system generates the HUB report. After an attempt to produce the HUB report for 1st qtr. FYE 01-02, it was noted that the system was picking up erroneous information that should not be included in the report. The seven noted Community Colleges' HUB participation for 1st Qtr. is not included in this report.

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Public Schools
4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date (July 1, 2001 - June 30, 2002)			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Alamance/Burlington	15.46%	10.38%	10.62%	\$1,141,685	\$3,059	\$122,557	\$0	\$10,157	\$0	\$0	\$135,773	11.89%	\$11,967,671	\$1,598,338	13.36%
Alexander	8.03%	20.77%	10.44%	\$1,227,194	\$4,050	\$74,733	\$0	\$0	\$0	\$0	\$78,783	6.42%	\$3,896,322	\$429,913	11.03%
Alleghany	1.28%	3.53%	1.04%	\$687,966	\$0	\$7,865	\$0	\$0	\$0	\$0	\$7,865	1.14%	\$2,616,575	\$42,027	1.61%
Anson	5.46%	6.66%	7.93%	\$768,898	\$51,067	\$69,087	\$0	\$0	\$0	\$0	\$120,154	15.63%	\$4,395,708	\$359,650	8.18%
Ashe	2.95%	1.71%	0.47%	\$5,263,025	\$44,546	\$23,516	\$0	\$0	\$0	\$0	\$68,062	1.29%	\$9,943,363	\$122,583	1.23%
Asheboro City	0.20%	0.32%	0.05%	\$4,644,760	\$34	\$4,619	\$0	\$0	\$0	\$0	\$4,653	0.10%	\$16,859,668	\$28,080	0.17%
Asheville City	12.27%	4.98%	3.75%	\$2,318,609	\$254	\$95,763	\$0	\$0	\$0	\$0	\$96,017	4.14%	\$6,455,364	\$405,507	6.28%
Avery	0.00%		0.00%	\$793,111	\$0	\$135	\$0	\$0	\$0	\$0	\$135	0.02%	\$2,378,619	\$135	0.01%
Beaufort County (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Bertie		40.59%	41.86%	\$80,961	\$3,251	\$22,882	\$10,933	\$891	\$0	\$0	\$37,957	46.88%	\$205,562	\$89,567	43.57%
Bladen	21.87%	7.38%	8.50%	\$2,608,635	\$99,483	\$249,073	\$0	\$0	\$0	\$0	\$348,556	13.36%	\$13,726,153	\$1,539,624	11.22%
Brunswick (DNS)		19.54%	16.38%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$20,901,360	\$3,761,067	17.99%
Buncombe	1.18%	1.11%	2.94%	\$5,102,136	\$1,016	\$68,126	\$0	\$61,916	\$0	\$0	\$131,058	2.57%	\$31,403,165	\$557,343	1.77%
Burke	4.48%	2.97%	2.63%	\$5,084,695	\$3,660	\$121,946	\$5,652	\$0	\$0	\$0	\$131,258	2.58%	\$15,212,306	\$462,682	3.04%
Cabarrus (DNS)	1.03%	0.60%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$5,136,560	\$42,000	0.82%
Caldwell (DNS)		2.00%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$946,092	\$18,902	2.00%
Camden	22.76%	16.51%	5.81%	\$117,987	\$2,666	\$8,726	\$0	\$1,002	\$0	\$0	\$12,393	10.50%	\$1,046,489	\$133,205	12.73%
Carteret				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Caswell	28.95%	7.18%		\$82,062	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$185,458	\$17,502	9.44%
Catawba	0.92%	1.57%	2.49%	\$1,972,511	\$0	\$136,495	\$561	\$0	\$0	\$0	\$137,056	6.95%	\$9,731,954	\$246,836	2.54%
Chapel Hill/Carrboro (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$1,041,831	
Charlotte-Mecklenburg	6.36%	10.59%	7.67%	\$71,131,940	\$1,236,503	\$2,161,257	\$0	\$0	\$0	\$603,240	\$4,001,000	5.62%	\$280,221,525	\$20,547,880	7.33%
Chatham		3.58%	2.87%	\$1,772,736	\$330	\$66,095	\$0	\$0	\$0	\$0	\$66,425	3.75%	\$5,132,121	\$174,073	3.39%

PUBLIC SCHOOLS (cont.)	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	HUB (\$) DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)	Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
Cherokee (DNS)	0.51%	2.25%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$2,107,157	\$27,682	1.31%
Clay	17.82%	14.12%		\$87,166	\$18,157	\$0	\$0	\$0	\$0	\$0	\$18,157	20.83%	\$288,044	\$50,896	17.67%
Cleveland	11.09%	7.89%	6.70%	\$1,328,609	\$15,161	\$100,870	\$792	\$0	\$0	\$0	\$116,823	8.79%	\$5,090,182	\$432,623	8.50%
Clinton City (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Columbus (DNS)		7.69%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,527,381	\$117,440	7.69%
Craven/New Bern	3.57%	8.68%	4.78%	\$6,646,973	\$77,326	\$133,114	\$413	\$0	\$0	\$0	\$210,853	3.17%	\$21,075,189	\$1,005,445	4.77%
Cumberland	9.89%	13.82%	13.46%	\$10,292,950	\$445,663	\$695,124	\$111,700	\$0	\$0	\$0	\$1,252,487	12.17%	\$35,304,250	\$4,348,291	12.32%
Currituck	2.29%	4.23%	3.74%	\$2,526,723	\$11,535	\$98,726	\$922	\$0	\$0	\$0	\$111,183	4.40%	\$7,763,875	\$276,102	3.56%
Dare	15.98%	17.24%	29.96%	\$463,275	\$16,640	\$17,730	\$0	\$0	\$0	\$0	\$34,370	7.42%	\$3,435,560	\$615,740	17.92%
Davidson	5.07%	6.79%	6.83%	\$1,008,890	\$7,327	\$79,118	\$0	\$0	\$0	\$0	\$86,445	8.57%	\$4,565,397	\$308,181	6.75%
Davie	13.66%	23.50%	19.05%	\$953,603	\$944	\$167,223	\$0	\$1,203	\$0	\$0	\$169,371	17.76%	\$3,661,204	\$683,251	18.66%
Duplin	0.54%	1.60%	2.43%	\$4,293,669	\$13,691	\$82,508	\$21,703	\$0	\$0	\$0	\$117,902	2.75%	\$14,768,165	\$274,911	1.86%
Durham City	8.71%	2.26%	3.07%	\$3,528,579	\$26,995	\$60,271	\$0	\$0	\$0	\$0	\$87,266	2.47%	\$20,009,930	\$777,574	3.89%
Edenton Chowan	1.99%	1.64%	3.53%	\$1,007,622	\$0	\$13,549	\$0	\$0	\$0	\$0	\$13,549	1.34%	\$3,700,989	\$73,365	1.98%
Edgecombe	2.77%	3.02%	1.62%	\$1,702,736	\$1,669	\$48,654	\$1,600	\$0	\$7,218	\$0	\$59,141	3.47%	\$10,716,858	\$289,032	2.70%
Elizabeth City (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Elkin City	1.12%	1.73%	1.90%	\$234,493	\$0	\$2,794	\$0	\$0	\$0	\$0	\$2,794	1.19%	\$977,573	\$13,881	1.42%
Franklin County	2.04%	5.51%		\$1,811,499	\$12,916	\$23,425	\$0	\$0	\$0	\$0	\$36,341	2.01%	\$4,450,171	\$136,184	3.06%
Gaston County	5.47%	4.80%	10.98%	\$2,930,586	\$24,138	\$25,482	\$0	\$4,688	\$0	\$0	\$54,308	1.85%	\$16,198,690	\$937,466	5.79%
Gates	1.79%	0.09%	1.56%	\$481,088	\$0	\$5,116	\$29	\$0	\$0	\$0	\$5,145	1.07%	\$1,536,678	\$15,990	1.04%
Graham	0.75%	1.30%	0.87%	\$370,253	\$3,998	\$3,000	\$0	\$0	\$0	\$0	\$6,998	1.89%	\$1,946,029	\$21,550	1.11%
Granville	0.29%	0.27%	0.34%	\$2,204,664	\$0	\$3,062	\$0	\$2,740	\$0	\$0	\$5,802	0.26%	\$9,433,914	\$27,437	0.29%
Greene	1.28%	0.72%	3.60%	\$1,075,755	\$3,373	\$26,618	\$270	\$0	\$0	\$0	\$30,261	2.81%	\$4,144,674	\$82,581	1.99%
Guilford	13.12%	9.31%	4.89%	\$22,648,387	\$170,453	\$1,614,354	\$2,006	\$101,540	\$0	\$0	\$1,888,353	8.34%	\$121,307,560	\$10,592,216	8.73%
Halifax (RI)	9.29%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$989,796	\$91,913	9.29%
Harnett (DNS)	0.74%	7.82%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$318,768	\$13,364	4.19%
Haywood	33.87%	5.92%	4.99%	\$1,559,639	\$920	\$134,310	\$90,643	\$0	\$0	\$0	\$225,873	14.48%	\$4,696,811	\$598,294	12.74%
Henderson	4.03%	7.63%	8.77%	\$1,479,762	\$42,435	\$88,971	\$0	\$223	\$0	\$0	\$131,629	8.90%	\$6,607,504	\$455,046	6.89%
Hertford		0.33%	0.14%	\$3,506,564	\$8,998	\$0	\$0	\$0	\$0	\$0	\$8,998	0.26%	\$10,748,222	\$25,961	0.24%
Hickory City	16.03%	0.51%		\$386,822	\$0	\$25,921	\$0	\$0	\$0	\$0	\$25,921	6.70%	\$1,049,320	\$58,274	5.55%
Hoke (DNS)	11.73%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$746,221	\$87,531	11.73%
Hyde	2.04%	1.41%	2.90%	\$577,573	\$0	\$96,888	\$0	\$0	\$0	\$0	\$96,888	16.78%	\$1,629,445	\$119,278	7.32%
Iredell-Statesville	0.45%	1.00%	0.00%	\$6,571,873	\$6,889	\$302,977	\$23,624	\$43,631	\$495	\$0	\$377,616	5.75%	\$17,032,552	\$435,574	2.56%
Jackson	3.82%	2.13%	3.73%	\$1,128,583	\$7,235	\$26,652	\$0	\$0	\$0	\$0	\$33,887	3.00%	\$4,785,762	\$144,792	3.03%
Johnston (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Jones	24.57%	17.40%	15.41%	\$228,030	\$30,137	\$23,764	\$0	\$0	\$0	\$0	\$53,901	23.64%	\$902,258	\$183,416	20.33%
Kannapolis City	0.22%	0.66%	0.33%	\$1,459,933	\$790	\$2,568	\$1,140	\$0	\$0	\$0	\$4,497	0.31%	\$5,955,525	\$22,937	0.39%
Kings Mountain (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Lee	2.04%	0.23%	0.22%	\$574,107	\$0	\$5,809	\$499	\$0	\$0	\$0	\$6,308	1.10%	\$4,509,258	\$37,962	0.84%

PUBLIC SCHOOLS (cont.)	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	HUB (\$)			Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
							DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Lenoir (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Lexington City	2.47%	1.95%	18.39%	\$248,449	\$92	\$38,662	\$0	\$0	\$0	\$0	\$38,754	15.60%	\$975,777	\$86,098	8.82%
Lincoln	17.84%	11.36%	15.59%	\$9,476,937	\$2,842,424	\$121,042	\$0	\$0	\$0	\$91,980	\$3,055,446	32.24%	\$21,752,419	\$4,895,049	22.50%
Macon	0.31%	0.43%	0.55%	\$1,809,799	\$1,200	\$18,028	\$553	\$0	\$0	\$0	\$19,781	1.09%	\$10,245,288	\$54,190	0.53%
Madison	7.05%	0.00%	0.52%	\$778,795	\$4,520	\$1,104	\$0	\$0	\$0	\$0	\$5,624	0.72%	\$1,945,395	\$38,278	1.97%
Martin (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$455,622	\$24,957	5.48%
McDowell	8.19%	9.45%	6.21%	\$1,137,310	\$1,051	\$63,748	\$0	\$0	\$0	\$0	\$64,799	5.70%	\$5,125,459	\$390,267	7.61%
Mitchell	0.00%	0.00%	0.00%	\$251,347	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$693,725	\$0	0.00%
Montgomery (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,504,756	\$106,574	7.08%
Moore	24.13%	20.79%	18.29%	\$1,251,921	\$31,533	\$135,751	\$4,138	\$0	\$0	\$0	\$171,422	13.69%	\$3,155,166	\$559,819	17.74%
Mooresville City	8.84%	8.98%	7.86%	\$502,764	\$27,552	\$10,582	\$1,725	\$725	\$0	\$0	\$40,584	8.07%	\$2,641,988	\$225,360	8.53%
Mount Airy	1.38%	3.12%	6.84%	\$331,011	\$0	\$26,182	\$112	\$0	\$0	\$0	\$26,294	7.94%	\$2,356,644	\$73,911	3.14%
Nash	12.92%	40.23%	9.63%	\$363,608	\$4,215	\$74,613	\$8,554	\$0	\$0	\$0	\$87,382	24.03%	\$3,462,705	\$492,353	14.22%
New Hanover	4.24%	9.51%	5.44%	\$1,938,209	\$55,280	\$96,370	\$0	\$7,524	\$0	\$0	\$159,174	8.21%	\$58,917,498	\$2,935,787	4.98%
Newton/Conover	2.32%	2.35%		\$249,986	\$3,712	\$13,217	\$2,466	\$0	\$0	\$0	\$19,395	7.76%	\$724,456	\$30,451	4.20%
Northhampton	31.41%	41.39%	31.44%	\$2,232,092	\$181,370	\$0	\$0	\$0	\$213,893	\$519	\$395,782	17.73%	\$6,126,700	\$1,753,184	28.62%
Onslow	1.56%	1.35%	0.95%	\$22,372,168	\$12,505	\$294,928	\$6	\$0	\$0	\$0	\$307,439	1.37%	\$93,542,362	\$1,226,633	1.31%
Orange (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$19,754,978	\$2,059,841	10.43%
Pamlico	7.54%	7.46%	7.46%	\$458,366	\$22,518	\$11,586	\$0	\$0	\$0	\$0	\$34,104	7.44%	\$1,788,656	\$133,676	7.47%
Pender	0.82%	0.28%	0.68%	\$6,627,309	\$3,492	\$36,755	\$0	\$0	\$0	\$0	\$40,247	0.61%	\$17,946,702	\$110,220	0.61%
Perquimans (RI)	0.18%	8.17%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,527,492	\$51,492	3.37%
Person	3.70%	5.44%	7.56%	\$542,369	\$0	\$33,275	\$0	\$0	\$0	\$0	\$33,275	6.14%	\$2,231,001	\$120,898	5.42%
Pitt (RI)	13.49%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,336,278	\$180,201	13.49%
Polk (DNS)		0.95%	0.81%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$2,348,197	\$21,188	0.90%
Randolph	9.05%	1.17%	0.48%	\$13,800,762	\$22,339	\$686,947	\$85	\$0	\$0	\$0	\$709,371	5.14%	\$51,169,841	\$1,892,305	3.70%
Richmond	14.46%	14.85%	9.89%	\$2,831,203	\$18,757	\$261,995	\$0	\$0	\$0	\$0	\$280,752	9.92%	\$10,114,240	\$1,238,492	12.25%
Roanoke Rapids City	6.32%	15.94%	15.68%	\$100,736	\$0	\$130	\$3,098	\$0	\$0	\$0	\$3,228	3.20%	\$883,549	\$93,317	10.56%
Robeson (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Rockingham	2.19%	3.37%	8.08%	\$7,347,640	\$557,053	\$121,315	\$3,010	\$0	\$0	\$0	\$681,378	9.27%	\$18,778,394	\$1,278,857	6.81%
Rowan/Salisbury (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Rutherford	0.55%	2.19%	1.24%	\$3,540,620	\$23,080	\$71,449	\$0	\$0	\$0	\$0	\$94,529	2.67%	\$12,634,085	\$204,774	1.62%
Sampson	8.04%	4.99%	8.92%	\$496,010	\$5,809	\$4,657	\$0	\$521	\$0	\$0	\$10,987	2.21%	\$6,728,179	\$482,746	7.17%
Scotland	14.80%	24.77%	26.42%	\$785,210	\$146,761	\$67,225	\$0	\$0	\$0	\$0	\$213,986	27.25%	\$3,409,513	\$769,788	22.58%
Shelby City	3.30%	1.18%	1.61%	\$2,973,172	\$3,328	\$11,947	\$0	\$0	\$0	\$0	\$15,275	0.51%	\$11,645,453	\$185,087	1.59%
Stanly (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Stokes	32.46%	30.84%	29.37%	\$1,733,907	\$4,431	\$330,510	\$25,656	\$0	\$0	\$0	\$360,597	20.80%	\$6,560,569	\$1,844,798	28.12%
Surry	12.38%	12.00%	13.82%	\$883,624	\$22,508	\$62,954	\$211	\$0	\$0	\$0	\$85,673	9.70%	\$5,429,667	\$659,420	12.14%
Swain		7.08%	2.30%	\$1,149,487	\$1,683	\$56	\$11,596	\$3,036	\$0	\$0	\$16,371	1.42%	\$1,482,017	\$27,550	1.86%
Thomasville City (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	

PUBLIC SCHOOLS (cont.)	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date (July 1, 2001 - June 30, 2002)				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	HUB (\$) DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)	Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
Transylvania	7.37%	7.91%	10.86%	\$1,071,236	\$22,074	\$35,386	\$0	\$1,182	\$0	\$0	\$58,642	5.47%	\$3,402,747	\$259,840	7.64%
Tyrell	2.78%	0.00%	0.00%	\$113,612	\$0	\$97	\$0	\$0	\$0	\$0	\$97	0.09%	\$571,183	\$5,838	1.02%
Union (DNS)	0.04%	0.01%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$47,546,626	\$10,382	0.02%
Vance	2.34%	0.21%	1.49%	\$3,263,546	\$3,963	\$12,224	\$0	\$0	\$0	\$0	\$16,187	0.50%	\$11,095,052	\$122,776	1.11%
Wake	3.97%	5.05%	0.44%	\$109,826,408	\$1,961,376	\$152,834	\$41,972	\$0	\$0	\$0	\$2,156,182	1.96%	\$236,501,736	\$5,888,800	2.49%
Warren	9.18%	12.46%	9.40%	\$639,592	\$83,332	\$19,077	\$0	\$0	\$0	\$0	\$102,409	16.01%	\$2,581,029	\$300,866	11.66%
Washington	0.00%	0.00%	0.00%	\$961,282	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$3,435,885	\$0	0.00%
Watauga	2.46%	1.71%	2.96%	\$819,971	\$726	\$14,379	\$16,452	\$0	\$0	\$0	\$31,557	3.85%	\$3,296,216	\$91,263	2.77%
Wayne		7.60%	7.41%	\$2,200,041	\$174,013	\$403,639	\$3,604	\$0	\$0	\$0	\$581,256	26.42%	\$9,533,887	\$1,130,834	11.86%
Weldon City	27.86%	14.84%	6.38%	\$51,503	\$0	\$11,410	\$75	\$0	\$0	\$0	\$11,485	22.30%	\$286,846	\$44,092	15.37%
Whiteville City		7.84%	5.51%	\$793,400	\$6,513	\$12,229	\$0	\$0	\$3,235	\$0	\$21,977	2.77%	\$2,231,782	\$119,373	5.35%
Wilkes County	1.53%	0.82%	0.48%	\$8,877,090	\$2,840	\$96,173	\$11,725	\$0	\$0	\$0	\$110,738	1.25%	\$39,749,937	\$419,923	1.06%
Wilson	1.12%	0.70%	0.28%	\$13,611,945	\$39,486	\$83,334	\$0	\$0	\$0	\$0	\$122,820	0.90%	\$51,441,062	\$387,062	0.75%
Winston-Salem/Forsyth	1.51%	2.63%	3.03%	\$14,275,468	\$231,423	\$224,751	\$81,728	\$0	\$0	\$0	\$537,902	3.77%	\$43,935,706	\$1,193,365	2.72%
Yadkin	21.26%	29.34%	26.41%	\$1,393,290	\$195,344	\$75,005	\$2,230	\$0	\$0	\$0	\$272,579	19.56%	\$4,367,485	\$1,036,759	23.74%
Yancy	0.36%	0.21%	0.10%	\$2,639,649	\$0	\$1,998	\$698	\$0	\$0	\$0	\$2,696	0.10%	\$8,762,564	\$16,125	0.18%
TOTALS	5.38%	6.23%	5.30%	\$434,622,159	\$9,115,612	\$10,879,035	\$492,182	\$240,979	\$224,841	\$695,739	\$21,648,389	4.98%	\$1,654,477,462	\$90,275,784	5.46%
					2.10%	2.50%	0.11%	0.06%	0.05%	0.16%	4.98%				5.46%

LEGEND

RI - Report Inconclusive
 DNS - Did not submit report

Public Schools Reporting Conclusively (4thQtr.):	93	79%
Total Reporting Entities for 2001-02	117	
Total Submitting Conclusive Reports all 4 Quarters (%)	77	66%
Total Meeting 10% Goal (Year-end)	21	18%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

State Construction
4th Quarter (FY 01-02)
(April 1, 2002 - June 30, 2002)

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date (July 1, 2001 - June 30, 2002)			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
State Construction	6.10%	8.58%	12.03%	\$152,649,418	\$2,720,801	\$8,242,271	\$0	\$0	\$0	\$5,776,143	\$16,739,215	10.97%	\$470,048,919	\$43,956,453	9.35%
TOTALS	6.10%	8.58%	12.03%	\$152,649,418	\$2,720,801	\$8,242,271	\$0	\$0	\$0	\$5,776,143	\$16,739,215	10.97%	\$470,048,919	\$43,956,453	9.35%
					1.78%	5.40%	0.00%	0.00%	0.00%	3.78%	10.97%				9.35%

<i>Total Reporting Entities for 2000-01</i>	1	
<i>Total Submitting Conclusive Reports all 4 Quarters (%)</i>	1	100.00%
<i>Total Meeting 10% Goal (Year-end)</i>	1	100.00%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

SUMMARY FOR
STATE REPORTING ENTITIES (By HUB Category)
(Cabinet, Council, Supporting, Community Colleges, Public Schools, Universities & State Construction)

Year End (FY 01-02)

(July 1, 2001 - June 30, 2002)

STATE REPORTING ENTITIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Year-to-Date							Total HUB	Total HUB
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)	(\$)	(%)
Cabinet Department Agencies	11.27%	8.80%	10.44%	10.45%	\$2,166,527,878	\$60,342,225	\$159,528,295	\$961,646	\$13,540	\$262,620	\$0	\$221,108,325	10.21%
Council of State Agencies	8.06%	3.26%	8.74%	4.15%	\$98,930,951	\$1,146,270	\$4,173,226	\$51,283	\$7,910	\$15,813	\$0	\$5,394,502	5.45%
Supporting Agencies	8.91%	5.72%	6.63%	18.44%	\$105,859,988	\$1,267,487	\$9,552,920	\$163,590	\$893	\$0	\$0	\$10,984,890	10.38%
Community Colleges	6.22%	6.51%	8.03%	8.04%	\$169,698,958	\$2,840,743	\$8,603,203	\$139,273	\$257,319	\$107,761	\$240,621	\$12,188,920	7.18%
Public Schools	5.38%	6.23%	5.30%	4.98%	\$1,654,477,462	\$27,302,314	\$50,519,138	\$2,281,329	\$1,747,540	\$343,167	\$8,082,296	\$90,275,784	5.46%
State Universities	6.54%	4.16%	6.82%	5.46%	\$828,204,996	\$18,608,317	\$25,868,056	\$1,018,809	\$1,148,016	\$386,177	\$369,055	\$47,398,430	5.72%
Sub Totals	8.13%	7.05%	7.86%	7.79%	\$5,023,700,234	\$111,507,357	\$258,244,838	\$4,615,929	\$3,175,218	\$1,115,537	\$8,691,971	\$387,350,851	7.71%
						2.22%	5.14%	0.09%	0.06%	0.02%	0.17%		7.71%
State Construction Office	6.10%	8.58%	12.03%	10.97%	\$470,048,919	\$13,670,171	\$21,968,847	\$0	\$0	\$0	\$8,317,435	\$43,956,453	9.35%
						2.91%	4.67%	0.00%	0.00%	0.00%	1.77%		9.35%
TOTALS	7.93%	7.14%	8.23%	8.11%	\$5,493,749,153	\$125,177,528	\$280,213,685	\$4,615,929	\$3,175,218	\$1,115,537	\$17,009,406	\$431,307,304	7.85%
						2.28%	5.10%	0.08%	0.06%	0.02%	0.31%		7.85%

NOTE:
Construction dollars under public schools, community colleges, state universities and the Department of Transportation's delegation are not reported through State Construction, but by each respective entity.

LEGEND:
MBE - Minority Business Enterprise
WBE - Woman Business Enterprise
DBE-O - Disabled - Owned Business Enterprise
DBE - Disabled Business Enterprise
NPWC - Non - profit Work Center for the Blind & Severely Disabled
Sub - HUB Subcontractor

Total Reporting Entities for 2001-02 227
Total Submitting Conclusive Reports all 4 Quarters (%) 180 79%
Total Meeting 10% Goal (Year-end) 60 26%