

Statewide Term Contract 4217A – Automated External Defibrillators (AEDs) & Accessories

Bid Number	DPC-182890509-SA (NASPO ValuePoint OK-SW-300)
Contract Name	Automated External Defibrillators (AEDs) & Accessories
Effective Dates	August 19, 2024 to February 2, 2026
Awarded Vendors and Contacts	<p>Avive Solutions (800) 489-4428 https://avive.life/ Carly Meiller (415) 960-3959 Authorized Distributors: None</p> <p>Stryker Sales LLC (800) 442-1142 Jennifer Collins Strategic Pricing & Contracts uscontracts@stryker.com Authorized Distributors: None</p>
Contract Covers	This contract covers the state’s normal requirements for external automatic, semi-automatic and manual defibrillators, including parts and accessories.
Contract Does Not Cover	This contract does not cover leasing of automated external defibrillators.
Mandatory Contract	This is a mandatory statewide term contract for state agencies, departments, institutions, universities and community colleges, unless exempted by North Carolina general statute. Additionally, non-mandatory entities, including schools and local governments, that are allowed by general statute may use this contract.
Taxes	Prices do not include North Carolina sales or use tax.
Reporting Requirements	<p>In accordance with General Statute 90-21.15, sellers of an AED must notify the North Carolina Office of Emergency Medical Services of each sale of an AED.</p> <p>Reporting information should include the type and model of the AED, date of sale of the AED, location of the AED (e.g., address and building name where applicable), and the name, address and telephone number of the person who is responsible for the AED (see AED Order Placement Notification Form).</p> <p>Reporting information should be sent to the AED Coordinator, McKenzie Beamer, within two weeks of the sale date via one of the methods below:</p> <ul style="list-style-type: none"> Email: mckenzie.beamer@dhhs.nc.gov Fax: (919) 733-7021
Order Placement	<p>Orders are to be placed through the NC eProcurement system. Contracted items with fixed pricing are loaded in NC eProcurement.</p> <p>Eligible entities that do not utilize the state’s eProcurement system may access the “4217A” catalogs at http://eprocurement.nc.gov/ and conduct a search per the instructions below in <i>How to Use eProcurement Line-Item Catalog</i>.</p> <p>Please contact the vendor directly for instructions on placing orders that cannot be placed through NC eProcurement.</p> <p>Please Note:</p> <ul style="list-style-type: none"> The Food and Drug Administration (FDA) requires a physician's prescription to purchase an AED. Prescriptions must be written by a state of North Carolina

	<p>licensed physician without compensation. For more information, see the FDA Guidelines.</p> <ul style="list-style-type: none"> • AEDs shall be registered with the FDA and the County Emergency Medical Services (EMS) Office, and the registration shall be maintained for the life of the unit. This requirement creates a medical device tracking system for product modifications, notifications and recalls. • Any entity that acquires an AED shall: <ul style="list-style-type: none"> • Provide for, and require, every individual expected to use the AED to receive American Heart Association or American Red Cross training in CPR and AED use, or an equivalent nationally recognized course in CPR and AED use. • Maintain and test the AED according to the manufacturer's operational guidelines. Ensure that the pads have not expired. • Establish an AED use protocol, which stipulates that any person who provides emergency care or treatment to an individual in cardiac arrest by using the AED shall contact, as soon as possible, an appropriate health care provider or emergency medical services provider. • Consider recommendations of a NC licensed physician in establishing the training, notification, and maintenance requirements of AEDs.
Substitutions	Substitutions are not permitted without prior approval of the Division of Purchase & Contract.
Loaded into eProcurement	Punch-out catalogs are loaded in eProcurement .
eProcurement Help Desk	(888) 211-7440
How to Use eProcurement Line-Item Catalog	In the eProcurement system, enter "4217A" in the "Contract ID" field and click the "search" button. Make the appropriate selection and complete the requisition.
Contract Manager	Jonathan Davis (984) 236-0225 Contact the vendor for any questions about products or services under this contract.
Contract Attachments	AED Order Placement Notification Form Avive Solutions Master Agreement
Contract Addenda	9/19/2024: Stryker Sales LLC added as an authorized manufacturer