

# Statewide Term Contract

## 4217A - Automated External Defibrillators (AEDs) & Accessories

<b>Bid Number</b>	DPC-182890509-SA (NASPO ValuePoint # OK-SW-300)
<b>Contract Name</b>	Automated External Defibrillators (AEDs) & Accessories
<b>Effective Dates</b>	August 19, 2024, through February 2, 2026
<b>Awarded Vendors and Contacts</b>	<p><b>Avive Solutions</b>  <a href="#">Carly Meiller</a>   (800) 489-4428   (415) 960-3959          Authorized Distributors: None</p> <p><b>Philips</b>  <a href="#">Jennifer Collins</a>   (800) 442-1142          Authorized Distributors:</p> <ul style="list-style-type: none"> <li>Allied 100 LLC (AED Superstore) (800) 544-0048</li> <li>Altra Medical Corporation <a href="#">Leslie Roberts</a>   (727) 541-5900</li> <li>One Beat CPR + AED <a href="#">Lon Rosen</a>   (855) 663-2328</li> <li>Bound Tree Medical LLC <a href="#">Carla Baker</a>   (800) 334-6656</li> <li>Stewart Oxygen Services Inc. dba <a href="#">David Lipman</a>   (888) 705-6100</li> <li>SOS Technologies</li> <li>The JANZ Corporation <a href="#">Rick Finsterbusch</a>   (614) 759-7700</li> </ul> <p><b>Stryker Sales LLC</b>  <a href="#">Reed Hubbard</a>   (609) 304-8677          Authorized Distributors: None</p>
<b>Contract Covers</b>	This contract is intended to cover the state’s normal requirements for external automatic, semi-automatic, and manual defibrillators, including parts and accessories.
<b>Contract Does Not Cover</b>	This contract does not cover the leasing of automated external defibrillators.
<b>Contract Type</b>	This is a <b>mandatory</b> statewide term contract for state agencies, departments, institutions, universities, and community colleges - unless exempted by North Carolina general statute. Non-mandatory entities, including schools and local governments, may use this contract as allowed by general statute.
<b>Special Note</b>	<p>The Food and Drug Administration (FDA) requires a physician’s prescription to purchase an AED. Prescriptions must be written by a State of North Carolina licensed physician without compensation. For more information, see the <a href="#">FDA Guidelines</a>.</p> <p>AEDs shall be registered with the FDA and the County Emergency Medical Services (EMS) Office, and the registration shall be maintained for the life of the unit. This requirement creates a medical device tracking system for product modifications, notifications and recalls.</p> <p>Any entity that acquires an AED shall:</p>

	<ul style="list-style-type: none"> <li>• Provide for, and require, every individual expected to use the AED to receive American Heart Association or American Red Cross training in CPR and AED use, or an equivalent nationally recognized course in CPR and AED use.</li> <li>• Maintain and test the AED according to the manufacturer's operational guidelines. Ensure that the pads have not expired.</li> <li>• Establish an AED use protocol, which stipulates that any person who provides emergency care or treatment to an individual in cardiac arrest by using the AED shall contact, as soon as possible, an appropriate health care provider or emergency medical services provider.</li> <li>• Consider recommendations of a NC licensed physician in establishing the training, notification, and maintenance requirements of AEDs.</li> </ul>
<b>Taxes</b>	Prices do not include North Carolina sales or use tax.
<b>Reporting Requirements</b>	<p>In accordance with General Statute 90-21.15, sellers must notify the North Carolina Office of Emergency Medical Services of each sale of an AED.</p> <p>Reporting information should include the type and model of the AED, date of sale of the AED, location of the AED (e.g., address and building name where applicable), and the name, address and telephone number of the person who is responsible for the AED.</p> <p>Reporting information should be sent to AED Coordinator, <a href="#">McKenzie Beamer</a>, within two weeks of the sale date via email or fax: (919) 733-7201.  <a href="#">AED Order Placement Notification Form</a></p>
<b>Order Placement</b>	<p>Orders are to be placed through <a href="#">eProcurement</a>.</p> <p>Eligible entities that do not utilize the eProcurement system may access the contract catalogs on the <a href="#">eProcurement</a> website and conduct a search by entering '4217A' in the 'Contract ID' field and making the appropriate selection. Please contact the vendor directly for instructions on placing orders that cannot be placed through the eProcurement system.</p>
<b>Substitutions</b>	Substitutions are not permitted without prior approval from the Division of Purchase and Contract.
<b>eProcurement</b>	Punch-out catalogs are loaded into <a href="#">eProcurement</a> .
<b>eProcurement Help Desk</b>	(888) 211-7440
<b>Contract Manager</b>	<a href="#">Jonathan Davis</a>   (984) 236-0225
<b>Contract Attachments</b>	<a href="#">Avive Solutions Master Agreement</a> <a href="#">AED Order Placement Notification Form</a>
<b>Contract Addenda</b>	<p>09/19/2024: Stryker Sales LLC added to contract</p> <p>12/19/2024: Philips added to contract</p> <p>02/19/2025: Philips authorized distributors added</p>