

# Statewide Term Contract 918B - Procurement of Acquisition Support Services (PASS)

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| <b>Bid Number</b>                       | 201900909 (NASPO ValuePoint)  |
| <b>Contract Title</b>                   | Procurement of Acquisition Support Services (PASS)  |
| <b>Effective Dates</b>                  | November 12, 2019, through October 31, 2025   |
| <b>Awarded Vendor(s) and Contact(s)</b> | <p><b>ASI Government LLC</b><br/>         Contract # 19-19-02<br/> <a href="#">Mark Attwa</a>   (703) 253-6355</p> <p><b>Berry Dunn McNeil &amp; Parker LLC</b><br/>         Contract # 19-19-03<br/> <a href="#">Charlie Leadbetter</a>   (207) 541-2249</p> <p><b>Business Management Research Associates Inc. (BRMA)</b><br/>         Contract # 19-19-14<br/> <a href="#">Gray Coyner</a>   (703) 691-0868</p> <p><b>Center for Applied Innovation LLC</b><br/>         Contract # 19-19-04<br/> <a href="#">Bob Morris</a>   (757) 869-6770</p> <p><b>Civic Initiatives LLC</b><br/>         Contract # 19-19-05<br/> <a href="#">Dustin Lanier</a>   (512) 523-4834</p> <p><b>Gartner Inc.</b><br/>         Contract # 19-19-06<br/> <a href="#">Amanda Fales</a>   (619) 819-0368</p> <p><b>Ikaso Consulting LLC</b><br/>         Contract # 19-19-07<br/> <a href="#">Reiko Osaki</a>   (415) 734-6858</p> <p><b>ITSC Secure Solutions LLC</b><br/>         Contract # 19-19-08<br/> <a href="#">Judy Haberman</a>   (978) 873-7393</p> <p><b>Mathtech Inc.</b><br/>         Contract # 19-19-09<br/> <a href="#">Steven Young</a>   (215) 378-7067</p> <p><b>Monterey Consultants Inc.</b><br/>         Contract # 19-19-10<br/> <a href="#">Tom Hoskins</a>   (937) 436-4536<br/> <a href="#">Jillian Kennedy</a>   (937) 436-4536</p> <p><b>Public Knowledge LLC</b><br/>         Contract # 19-19-12<br/> <a href="#">Stacey Obrecht</a>   (916) 420-1860</p> |

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| <b>Contract Covers</b>            | <p>This contract is intended to cover the state’s normal requirements for procurement of acquisition support services in the following areas:</p> <ul style="list-style-type: none"> <li>• Acquisition Planning</li> <li>• Solicitation &amp; Award</li> <li>• Competition &amp; Closeout</li> <li>• Organization &amp; Process Improvement</li> <li>• Project &amp; Program Management</li> <li>• Strategic Planning</li> <li>• Manpower Programs</li> <li>• Training</li> <li>• Market Research</li> <li>• Contract Management</li> <li>• Full Domain Experience</li> <li>• Policy</li> <li>• Secure Environment Contracts</li> <li>• Quantitative or Qualitative Requirements or Resource Analysis Assessments</li> <li>• Program Evaluation</li> <li>• Category Management</li> </ul> |
| <b>Contract Type</b>              | <p>This is a <b>convenience</b> contract for state agencies, departments, institutions, universities, community colleges, and non-mandatory entities including public school systems and local governments.</p>   |
| <b>Contract Items and Pricing</b> | <p>Vendors shall provide pricing for on-site or off-site services in each period for the following labor categories:</p> <ul style="list-style-type: none"> <li>• Program Director</li> <li>• Program Manager</li> <li>• Subject Matter Expert I-III</li> <li>• Acquisition Support Specialist I-III</li> <li>• Analyst I-III</li> </ul> <p>The state will contact the vendor to provide a quote for services requested. Additional contract and services information can be found on the <a href="#">NASPO ValuePoint website</a>.</p>   |
| <b>eProcurement</b>               | <p>Catalogs and ordering instructions are loaded into <a href="#">eProcurement</a>.</p>   |
| <b>eProcurement Help Desk</b>     | <p>(888) 211-7440</p>   |
| <b>Contract Manager</b>           | <p><a href="#">Austin Kiziah</a>   (984) 236-0237</p>   |
| <b>Contract Attachments</b>       | <p><a href="#">ASI Government LLC</a><br/> <a href="#">Berry Dunn McNeil &amp; Parker LLC</a><br/> <a href="#">Business Management Research Associates Inc. (BRMA)</a><br/> <a href="#">Center for Applied Innovation LLC</a><br/> <a href="#">Civic Initiatives LLC</a><br/> <a href="#">Gartner Inc.</a><br/> <a href="#">Ikaso Consulting LLC</a><br/> <a href="#">ITSC Secure Solutions LLC</a><br/> <a href="#">Mathtech Inc.</a><br/> <a href="#">Monterey Consultants Inc.</a><br/> <a href="#">Public Knowledge LLC</a></p>   |
| <b>Contract Addenda</b>           | <p>12/13/2019: New vendor contract addition</p>   |

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12/20/2019: Civic Initiatives LLC contract addition  
Gartner Inc. contract addition

01/02/2020: Public Knowledge LLC contract addition  
Ikaso Consulting LLC contract addition

03/09/2020: Berry Dunn McNeil & Parker contract addition

03/19/2020: Business Management Research Associates Inc. (BRMA) purchases and  
assumes all contractual obligations of Sine Cera Consulting LLC

08/28/2020: Contract Administrator changed to Steve Hussey

04/08/2021: Contract renewal year one (1) exercised

06/07/2022: Contract renewal year two (2) exercised

07/01/2022: Contract Administrator changed to Wanda Simmons

01/26/2023: Contract Administrator changed to Contract Manager Kayla Glenn  
Contract renewed through June 5, 2024

08/21/2023: Contract Manager changed to Melissa Pressley

11/20/2023: Contract Manager changed to Austin Kiziah

05/30/2024: Contract extended through December 12, 2024

11/12/2024: Contract extended through May 31, 2025

03/28/2025: Contract extended through October 31, 2025

04/03/2025: Hourly rate increase by 3% for each labor category for Berry Dunn McNeil &  
Parker, Civic Initiatives LLC, Gartner Inc., Mathtech Inc., and Monterey  
Consultants Inc.