

# Statewide Term Contract

## 8411A - Supplemental Internal Audit Services

<b>Bid Number</b>	DPC-646236801-MT
<b>Contract Name</b>	Supplemental Internal Audit Services
<b>Effective Dates</b>	November 2, 2023, through November 1, 2028
<b>Awarded Vendors and Contacts</b>	<p><b><u>State Agencies</u></b></p> <p><b>Note: Please ensure all internal security data policies are followed by the agency.</b></p> <p><b><u>On-Premises DIT Policy Cleared</u></b></p> <ol style="list-style-type: none"> <li>1. California Creative Solutions dba CCS Global Tech <a href="#">James Easley</a>   214-709-2445</li> <li>2. Cherry Bekeart LLC <a href="#">Denise Lippuner</a>   703-584-0274</li> <li>3. Deloitte Touche LLP <a href="#">Ethan Bailey</a>   803-626-8029 <a href="#">Charles Carter</a>   828-974-1885</li> <li>4. Experis US LLC dba Jefferson Wells <a href="#">Timothy Litz</a>   336-706-2030 <a href="#">Deborah Cash</a>   336-391-3123</li> <li>5. Kernutt Stokes LLP <a href="#">Trevor Campbell</a>   541-749-4020</li> <li>6. KPMG LLP <a href="#">Adrian Savic</a>   919-801-8045 <a href="#">Young Kim</a>   919-696-1015</li> <li>7. Mauldin &amp; Jenkins LLC <a href="#">Tim Lyons</a>   833-818-0406</li> <li>8. McKinsey Company Inc. <a href="#">Todd D'Emidio</a>   202-662-3100   Mobile: 202-662-0931 <a href="#">Geoff Bradford</a>   202-662-0522</li> <li>9. Plante Moran PLLC <a href="#">Troy Snyder</a>   248-223-3273   Mobile: 248-770-4816 <a href="#">Matthew Bohdan</a>   248-223-3619   Mobile: 248-736-6285</li> <li>10. RSM USA <a href="#">Clara Ewing</a>   321-751-6239 <a href="#">Kristen Johnson</a>   321-421-8127</li> <li>11. ThirdLine Inc. <a href="#">David Osborn</a>   918-956-8673</li> <li>12. Weaver &amp; Tidwell LLP <a href="#">Alyssa Martin</a>   832-320-7975   Mobile: 214-354-1337 <a href="#">Todd Hoffman</a>   832-320-7975   Mobile: 214-354-1337</li> </ol>

### **Hosted DIT Policy Cleared**

1. Deloitte Touche LLP  
[Ethan Bailey](#) | 803-626-8029  
[Charles Carter](#) | 828-974-1885
2. Experis US LLC dba Jefferson Wells  
[Timothy Litz](#) | 336-706-2030  
[Deborah Cash](#) | 336-391-3123
3. Kernutt Stokes LLP  
[Trevor Campbell](#) | 541-749-4020
4. KPMG LLP  
[Adrian Savic](#) | 919-801-8045  
[Young Kim](#) | 919-696-1015
5. Mauldin & Jenkins LLC  
[Tim Lyons](#) | 833-818-0406
6. Plante Moran PLLC  
[Troy Snyder](#) | 248-223-3273 | Mobile: 248-770-4816  
[Matthew Bohdan](#) | 248-223-3619 | Mobile: 248-736-6285
7. RSM USA  
[Clara Ewing](#) | 321-751-6239  
[Kristen Johnson](#) | 321-421-8127

### **Universities, Community Colleges, and All Non-Mandatory Entities**

**Note: Non-DIT Policy (use internal IT policy requirements)**

1. California Creative Solutions  
[James Easley](#) | 214-709-2445
2. Cherry Bekeart LLP  
[Denise Lippuner](#) | 703-584-0274
3. CliftonLarsonAllen LLP  
[Christopher Kessler](#) | 239-226-9903 | Mobile: 239-488-0999
4. Deloitte Touche LLP  
[Ethan Bailey](#) | 803-626-8029  
[Charles Carter](#) | 828-974-1885
5. EAG Gulf Coast LLC  
[Laura Soileu](#) | 225-408-4431 | Mobile: 901-326-4431
6. Experis US LLC dba Jefferson Wells  
[Timothy Litz](#) | 336-706-2030  
[Deborah Cash](#) | 336-391-3123
7. Kernutt Stokes LLP  
[Trevor Campbell](#) | 541-749-4020
8. KPMG LLP  
[Adrian Savic](#) | 919-801-8045  
[Young Kim](#) | 919-696-1015
9. McKinsey Company Inc.

	<p><a href="#">Todd D'Emidio</a>   202-662-3100   Mobile: 202-662-0931  <a href="#">Geoff Bradford</a>   202-662-0522</p> <p>10. Mauldin &amp; Jenkins LLC  <a href="#">Tim Lyons</a>   833-818-0406</p> <p>11. Plante Moran PLLC  <a href="#">Troy Snyder</a>   248-223-3273   Mobile: 248-770-4816  <a href="#">Matthew Bohdan</a>   248-223-3619   Mobile: 248-736-6285</p> <p>12. RSM USA  <a href="#">Clara Ewing</a>   321-751-6239  <a href="#">Kristen Johnson</a>   321-421-8127</p> <p>13. ThirdLine Inc.  <a href="#">David Osborn</a>   918-956-8673</p> <p>14. Weaver &amp; Tidwell LLP  <a href="#">Alyssa Martin</a>   832-320-7975   Mobile: 214-354-1337  <a href="#">Todd Hoffman</a>   832-320-7975   Mobile: 214-354-1337</p>
<p><b>Contract Covers</b></p>	<p>The following nine (9) categories of supplemental audit services include:</p> <p><b>1. Operational/Performance Audit</b></p> <p>An operational audit is a systematic and independent evaluation of organizational activities. Financial data may be used, but the primary sources of evidence are the operational policies and achievements related to organizational objectives. Internal controls and efficiencies may be evaluated during this type of review.</p> <p><b>Awarded Vendors:</b></p> <ul style="list-style-type: none"> <li>a) Cherry Bekaert LLC</li> <li>b) CliftonLarsonAllen LLP</li> <li>c) Deloitte-Touche LLP</li> <li>d) EAG Gulf Coast LLC</li> <li>e) Experis US LLC dba Jefferson Wells</li> <li>f) Kernutt Stokes LLP</li> <li>g) KPMG LLP</li> <li>h) Mauldin &amp; Jenkins LLC</li> <li>i) McKinsey Company Inc.</li> <li>j) Plante Moran PLLC</li> <li>k) RSM US LLP</li> <li>l) ThirdLine Inc.</li> <li>m) Weaver &amp; Tidwell LLP</li> </ul> <p><b>2. Investigative Audit</b></p> <p>An investigative audit is an audit that takes place as a result of an allegation of unusual or suspicious activity on the part of an individual or agency. It is usually focused on specific aspects of the work of the individual or agency.</p> <p><b>Awarded Vendors:</b></p> <ul style="list-style-type: none"> <li>a) Cherry Bekaert LLC</li> <li>b) CliftonLarsonAllen LLP</li> <li>c) Deloitte-Touche LLP</li> <li>d) EAG Gulf Coast LLC</li> </ul>

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- i) Plante Moran LLC
- j) RSM US LLP
- k) ThirdLine Inc.
- l) Weaver & Tidwell LLP

### 3. Compliance Audit

**Note:** Audits limited to meeting the Federal Single Audit requirements are not within the scope of this RFP.

A compliance audit is a comprehensive review of specific activities to determine whether performance conforms to predetermined contractual, regulatory, or statutory requirements. It may also include adherence to internal policies and procedures prescribed by the agency. Compliance audits may include examination of the agency's vendors to ensure conformance with contract agreements or an agency's sub-recipients to ensure adherence to grant requirements.

**Awarded Vendors:**

- a) Cherry Bekaert LLC
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- c) Deloitte-Touche LLP
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- e) Experis US LLC dba Jefferson Wells
- f) Kernutt Stokes LLP
- g) KPMG LLP
- h) Mauldin & Jenkins LLC
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### 4. Informational Systems Audit

**Note:** Audits limited to an assessment of network vulnerabilities are not within the scope of this RFP (see GS 143B-1341 in SL 2015-241, requiring agencies to get State CIO approval).

An information systems audit, or information technology audit, is an examination of the management controls within an information technology infrastructure. The evaluation of obtained evidence determines if the information systems are safeguarding assets, maintaining data integrity, and operating effectively to achieve the organization's goals or objectives.

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- a) Cherry Bekaert LLC
- b) CliftonLarsonAllen LLP
- c) Deloitte-Touche LLP
- d) EAG Gulf Coast LLC
- e) Experis US LLC dba Jefferson Wells
- f) KPMG LLP

- g) Mauldin & Jenkins LLC
- h) Plante Moran PLLC
- i) RSM US LLP
- j) Weaver & Tidwell LLP

## 5. Data Analytics/Continuous Monitoring

Data analytics is a process by which insights are extracted from operational, financial, and other forms of electronic data internal or external to the organization. These insights can be historical, real-time, or predictive and can also be risk-focused (e.g., controls effectiveness, fraud, waste, abuse, policy/regulatory noncompliance) or performance-focused.

### **Awarded Vendors:**

- a) California Creative Solutions
- b) Cherry Bekaert LLC
- c) CliftonLarsonAllen LLP
- d) Deloitte-Touche LLP
- e) EAG Gulf Coast LLC
- f) Experis US LLC dba Jefferson Wells
- g) KPMG LLP
- h) McKinsey Company Inc.
- i) Mauldin & Jenkins LLC
- j) Plante Moran PLLC
- k) RSM US LLP
- l) ThirdLine Inc.
- m) Weaver & Tidwell LLP

## 6. Risk Assessment and Audit Plan Development

The scope and objective of this assessment is to allocate limited internal audit resources to areas of the organization that are most critical to the success of the organization in reaching its goals. A well-developed risk assessment model will provide an efficient and systematic procedure to: determine the auditable areas of an entity; measure the risk of each unit and identify activities exposed to high risk; rank the units by risk; determine the time necessary to complete audits; distribute available resources in the most efficient manner; and develop an annual and/or long-term audit plans.

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- a) Cherry Bekaert LLC
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- c) Deloitte-Touche LLP
- d) Experis US LLC dba Jefferson Wells
- e) Kernutt Stokes LLP
- f) KPMG LLP
- g) Mauldin & Jenkins LLC
- h) Plante Moran PLLC
- i) RSM US LLP
- j) ThirdLine Inc.
- k) Weaver & Tidwell LLP

## 7. Financial Audit

**Note:** Independent financial statement audits to attest to the fairness and accuracy of financial statements are not within the scope of this RFP.

A financial audit includes the verification of the financial statements, or a component of the financial statement, of a legal entity with a view to express an audit opinion. The audit opinion is intended to provide reasonable assurance that the financial statements are presented fairly, in all material respects, and/or give a true and fair view in accordance with the financial reporting framework. The purpose of an audit is to enhance the degree of confidence of intended users in the financial statements.

**Awarded Vendors:**

- a) Cherry Bekaert LLC
- b) CliftonLarsonAllen LLP
- c) Experis US LLC dba Jefferson Wells
- d) Kernutt Stokes LLP
- e) KPMG LLP
- f) Mauldin & Jenkins LLC
- g) Plante Moran PLLC
- h) RSM US LLP
- i) Weaver & Tidwell LLP

## 8. Accounting & Financial Services

These services include but are not limited to operational accounting, assisting full time agency finance staff with month end financial closings, annual preparation and support of the Annual Comprehensive Financial Report (ACFR), trial balance preparation, Governmental Accounting Standards Board (GASB) implementation efforts, general ledger accounting transactions, cash management and related operational accounting functions.

**Awarded Vendors:**

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- c) Deloitte-Touche LLP
- d) EAG Gulf Coast LLC
- e) Experis US LLC dba Jefferson Wells
- f) KPMG LLP
- g) Mauldin & Jenkins LLC
- h) Plante Moran PLLC
- i) RSM US LLP
- j) Weaver & Tidwell LLP

## 9. Managerial Advisory Services - Consultant Services

**Note:** Consulting services are only utilized when no work, task or deliverables are associated with the needed service(s). Utilizing consultant services requires additional preliminary review and P&C/Governor's Office approval for award.

These services include, but are not limited to, organizational efficiencies, cost reductions, budget and revenue forecasting, economic forecasting, research, analysis of unmet demand for public services, strategic planning, project implementation, and front-line public customer facing improvements to further a public agency's statutory mandates and directives.

**Awarded Vendors:**

	<ul style="list-style-type: none"> <li>a) Cherry Bekaert LLC</li> <li>b) CliftonLarsonAllen LLP</li> <li>c) Deloitte-Touche LLP</li> <li>d) EAG Gulf Coast LLC</li> <li>e) Experis US LLC dba Jefferson Wells</li> <li>f) KPMG LLP</li> <li>g) McKinsey Company, Inc.</li> <li>h) Mauldin &amp; Jenkins LLC</li> <li>i) Plante Moran PLLC</li> <li>j) RSM US LLP</li> <li>k) ThirdLine Inc.</li> <li>l) Weaver &amp; Tidwell LLP</li> </ul>
<b>Mandatory Contract</b>	<p>This is a mandatory Statewide Term Contract for state agencies, departments, institutions, universities, and community colleges - unless exempted by North Carolina General Statute. Additionally, non-mandatory entities including schools and local governments that are allowed by general statute may use this contract.</p>
<b>Special Notes</b>	<p><b>State Agencies - Mandatory Contract</b></p> <p><b>State agencies with the need to acquire services covered by this contract are required to follow the established Department of Information Technology (DIT) policies.</b></p> <p><b>IT Component Alert</b> - This contract contains DIT policy-driven components that agencies are required to adhere to for data security. The awarded contracts DO NOT contain authorization of software or license agreements.</p> <p><b>Data Security</b> - Currently there are five (5) awarded vendors offering services for projects that maintain data security using state infrastructure (on-premise or hosted).</p> <p><b>Universities, Community Colleges, and All Non-Mandatory Entities - Convenience Contract</b></p> <p><b>Entities should review and follow internal policies for the IT component of services.</b> Currently there are nine (9) awarded vendors offering services for projects not associated with state DIT policy requirements.</p>
<b>Agency Responsibilities</b>	<p>Agencies using this contract shall complete the <a href="#">Scope Statement Form</a> and submit the form to at least two (2) qualified vendors in the requested category. The process is outlined as follows:</p> <ul style="list-style-type: none"> <li>• The agency identifies the auditing needs and prepares a scope statement that describes the requirements for audit services, including location and travel.</li> </ul>

- The agency should work with their agency's Security Data Officer to ascertain data classification, designation of on-premise or hosted solution needs, and any additional DIT policy requirements (such as a Privacy Threshold Assessment - PTA).
- The agency should work with their agency's procurement office to develop and issue the Request for Quote, containing the Scope of Work requirements, to the qualified vendors identified in the statewide term contract under the desired category. Requests shall be submitted to awarded category vendors, via email, Ariba Sourcing Collaboration, or Ariba Sourcing Waiver of Competition process, giving the vendors a minimum of ten (10) days to respond.
- The vendors, if they choose to respond, will prepare a response to the solicitation document and submit it to the using agency in the format structure required by the agency, as described in the scope statement document. A vendor is not required to respond to all scope statements.
- After evaluating the vendors' responses, the agency then prepares the award recommendation and makes the award. The agency must clearly document its internal business selection process. The documentation must include a written description of the selection process that describes how the vendor was selected, the number of alternative vendors considered, or the specific business reasons or criteria as to why the vendor was selected.
- The agency will issue the Notice of Award to all participating vendors and issue the executed contract to the awarded vendor. The using agency must encumber the funds in accordance with its agency's policies and procedures. The using agency must notify the Office of State Budget and Management and the Division of Purchase & Contract of the award by submitting Part I of the [Vendor Performance Evaluation Report](#), and to ensure quality of vendor's work, Part II of the [Vendor Performance Evaluation Report](#) must be submitted quarterly.
- The using agency will manage all public record requests involved in the purchasing process in accordance with this contract and the agency's retention policy.

For guidance and advice about this contract regarding supplemental internal audit service issues and concerns that pertain to their agency's audit staffing needs, agencies are welcome to contact Barbara Baldwin, Office of State Budget and Management at (919) 807-4721 or [Barbara.Baldwin@osbm.nc.gov](mailto:Barbara.Baldwin@osbm.nc.gov).

#### Contract Pricing

The audit service category approved for each vendor is shown in the [Vendor Pricing Schedule](#). The pricing table lists each vendor's **hourly rates** in the form of a base rate and upper rate for an auditor, as well as the hourly rate for an audit supervisor and audit executive and shall not be exceeded in any offer. Travel and related business expenses are not included in the hourly rates.

#### eProcurement Help Desk

(888) 211-7440

#### Contract Manager

[Melissa Pressley](#) | (984) 236-0257



**Contract Attachments**

[California Creative Solutions](#)  
[Cherry Bekaert LLP](#)  
[CliftonLarsonAllen LLP](#)  
[Deloitte Touche LLP](#)  
[EAG Gulf Coast LLC](#)  
[Experis US LLC dba Jefferson Wells](#)  
[Kernutt Strokes LLC](#)  
[KPMG LLP](#)  
[McKinsey Company Inc.](#)  
[Mauldin & Jenkins LLC](#)  
[Plante Moran PLLC](#)  
[RSM USA LLP](#)  
[ThirdLine Inc.](#)  
[Weaver and Tidwell LLP](#)