

# Statewide Term Contract

## 6010A - Manikins, Accessories and Services

<b>Bid Number</b>	DPC-542760739-NE
<b>Contract Name</b>	Manikins, Accessories and Services
<b>Effective Dates</b>	March 23, 2023 through March 22, 2027
<b>Contract Covers</b>	This contract covers the state’s normal requirements for manikins including patient care and trainers, accessories, learning applications, training including BLS, education and consumables, support, maintenance and installation based on manufacturer.
<b>Awarded Vendor(s), Manufacturers, Delivery, Authorized Distributors with Product Access, and Contacts</b>	<p><b>Bound Tree Medical, LLC</b>   <a href="#">Randy Campbell</a>   800-533-0523 ext 5121   2-3 Days for stocked items; non-stocked items subject to manufacturer availability estimated 30 Days  <b>Manufacturer: Laerdal and NASCO Healthcare</b></p> <p><b>Echo Healthcare, Inc</b>   <a href="#">Dana Gilbreath</a>   (877) 393-0499   60 Days  <b>Manufacturer: Echo Healthcare</b></p> <p><b>Gaumard Scientific Co., Inc.</b>   <a href="#">Gordon McKeown</a>   (305) 302-3389   80 Days  <b>Manufacturer: Gaumard</b></p> <p><b>Innosonian America</b>   <a href="#">Kevin Webb</a>   (551) 227-3231   30 Days  <b>Manufacturer: Innosonian America</b></p> <p><b>Pocket Nurse</b>   <a href="#">Aaron Vicari</a>   800-225-1600 ext 3712   45 Days  <b>Manufacturer: 3B, BT USA, CAE Healthcare, Hudson Simulation Services, Lumis, Prestan, Vata</b></p> <p><b>Realityworks</b>   <a href="#">Laura Brawley</a>   (715) 858-7135   30 Days  <b>Manufacturer: Realityworks</b></p>
<b>Mandatory Contract</b>	This is a mandatory Statewide Term Contract for state agencies, departments, institutions, universities and community colleges, unless exempted by North Carolina General Statute. Non-mandatory entities, including schools and local government, may use this contract if allowed by general statute.
<b>Pricing Discount Rates and Volume Discounts</b>	Vendor Prices are based on percentage off the MSRP, <a href="#">percentage discount and additional volume discounts rates</a> .
<b>Transportation Charges (FOB destination)</b>	The minimum order to qualify for prepaid shipping is \$50.00. The state will be required to use this contract for orders less than the minimum order amount. However, in such cases, the order will be shipped prepaid and actual transportation charges may be added to the invoice as a separate line item. Vendors must provide an estimated shipping amount upon request. If applicable, delivery of equipment shall not be considered to have occurred until installation has been completed.
<b>Taxes</b>	Prices do not include North Carolina sales or use taxes.
<b>Warranty</b>	Manufacturer’s standard warranty shall apply to the extent it exceeds minimum warranty requirements. Vendor warrants that all equipment furnished will be new and of good material and workmanship. The warranty will be for a minimum period of twelve (12) months or Manufacturer’s standard warranty; whichever is greater, from date equipment is put into

	operation. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technician travel at no additional cost to the State.
<b>Maintenance Option</b>	Following expiration of the above warranty, vendor, or third-party service provider listed above, shall maintain the system specifications and performance level in accordance with the manufacturer's published specifications. It shall include all parts, all remedial maintenance labor, and all travel and living expenses incurred. Coverage shall be from 8:00 AM to 5:00 PM, Monday through Friday, except State-recognized holidays.
<b>Substitutions</b>	Substitutions are not permitted without prior approval of the Division of Purchase & Contract.
<b>Loaded into E-Procurement</b>	Line-item catalogs are being loaded into <a href="#">E-Procurement</a> .
<b>E-Procurement Help Desk</b>	(888) 211-7440
<b>Contract Manager</b>	<a href="#">Jonathan Davis</a> (984) 236-0225
<b>Contract Attachments</b>	<a href="#">Bound Tree Medical</a> <a href="#">Echo Healthcare</a> <a href="#">Gaumard Scientific</a> <a href="#">Innosonian America</a> <a href="#">Pocket Nurse</a> <a href="#">Realityworks</a>
<b>Contract Addenda</b>	09/18/2024: Contract Manager changed to Jonathan Davis